FirstCaribbean
International Bank (Jamaica) Limited

Financial Statements 2003


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## 29 January 2004

## To the Members of FirstCaribbean International Bank (Jamaica) Limited

We have audited the financial statements set out on pages 45 to 88 , and have received all the information and explanations which we considered necessary. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Intemational Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, proper accounting records have been kept and the financial statements, which are in agreement therewith, give a true and fair view of the state of affairs of the Bank and the Group as at 31 October 2003 and of the results of operations, changes in equity and cash flows of the Bank and the Group for the year then ended, and have been prepared in accordance with International Financial Reporting Standards and comply with the provisions of the Jamaican Companies Act applicable to banking companies.


Chartered Accountants
Kingston, Jamaica

October 31, 2003
(expressed in thousands of Jamaican dollars)

|  | Notes | $\begin{array}{r} 2003 \\ \$ \end{array}$ | Restated 2002 \$ |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Cash resources | 4 | 7,673,416 | 7,930,259 |
| Investments |  |  |  |
| Held-to-maturity |  | 2,633,771 | 2,105,386 |
| Available for sale |  | 25,516 | 30,135 |
|  | 6 | 2,659,287 | 2,135,521 |
| Government securities purchased under resale agreements | 7 | 412,797 | 1,385,790 |
| Loans, less provision for impairment | 8 | 7,061,581 | 5,159,805 |
| Net investment in leases | 9 | 25,632 | 41,223 |
| Other assets | 10 | 1,252,632 | 988,058 |
| Property, plant and equipment | 11 | 286,313 | 233,861 |
|  |  | 19,371,658 | 17,874,517 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |
| Liabilities |  |  |  |
| Customers' deposits | 12 | 16,561,713 | 15,742,973 |
| Other liabilities | 13 | 490,776 | 360,139 |
| Deferred taxation | 14 | 152,180 | 87,946 |
|  |  | 17,204,669 | 16,191,058 |
| Stockholders' Equity |  |  |  |
| Share capital | 15 | 96,667 | 96,667 |
| Capital reserves | 16 | 19,458 | 19,458 |
| Reserve fund | 17 | 156,667 | 156,667 |
| Retained earnings reserve | 18, 24 | 956,163 | 932,163 |
| Building society reserve | 19 | 45,522 | 45,522 |
| Retained earnings |  | 892,512 | 432,982 |
|  |  | 2,166,989 | 1,683,459 |
|  |  | 19,371,658 | 17,874,517 |

Approved by the Board of Directors on 29 January 2004 and signed on its behalf by:



## Group Statement of Changes in Stockholders' Equity

Year ended October 31, 2003
(expressed in thousands of Jamaican dollars)

|  | Notes | Share Capital \$ | Capital Reserves \$ | Reserve Fund \$ | Retained Earnings Reserve \$ | Building Society Reserve \$ | Retained <br> Earnings | Total \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as restated 31 October 2001 | 36(i) | 96,667 | 19,458 | 156,667 | 932,163 | 45,522 | 283,571 | 1,534,048 |
| Restated net profit | 36(ii) | - | - | - | - | - | 168,744 | 168,744 |
| Dividends | 20 | - | - | - | - | - | $(19,333)$ | $(19,333)$ |
| Balance as restated 31 October 2002 | 36(ii) | 96,667 | 19,458 | 156,667 | 932,163 | 45,522 | 432,982 | 1,683,459 |
| Net profit |  | - | - | - | - | - | 502,863 | 502,863 |
| Transfer to retained earnings reserve | 18 | - | - | - | 24,000 | - | $(24,000)$ | - |
| Dividends | 20 | - | - | - | - | - | $(19,333)$ | $(19,333)$ |
| Balance at 31 October 2003 |  | 96,667 | 19,458 | 156,667 | 956,163 | 45,522 | 892,512 | 2,166,989 |

Year ended October 31, 2003
(expressed in thousands of Jamaican dollars)

|  | Notes | 2003 | Restated 2002 |
| :---: | :---: | :---: | :---: |
|  |  | \$ | \$ |
| Interest Income |  |  |  |
| Loans |  | 1,082,026 | 1,063,265 |
| Securities |  | 486,547 | 526,705 |
| Lease financing |  | 5,991 | 10,481 |
| Other |  | 667,742 | 610,416 |
|  |  | 2,242,306 | 2,210,867 |
| Interest Expense |  |  |  |
| Deposits |  | $(886,998)$ | $(1,124,141)$ |
| Net Interest Income Impairment losses on loans |  | $1,355,308$ | $1,086,726$ |
|  |  | $(14,049)$ | $(49,634)$ |
|  |  | 1,341,259 | 1,037,092 |
| Non-Interest Income |  |  |  |
| Net fees and commissions |  | 318,643 | 312,569 |
| Net foreign exchange trading income |  | 274,256 | 125,544 |
| Other |  | 42,828 | 43,331 |
|  |  | 635,727 | 481,444 |
| Net Revenue |  | 1,976,986 | 1,518,536 |
| Non-Interest Expenses |  |  |  |
| Employee compensation and benefits | 22 | 565,181 | 484,224 |
| Depreciation |  | 71,096 | 119,860 |
| Occupancy costs |  | 147,661 | 134,097 |
| Restructuring |  | $(10,463)$ | 122,951 |
| Other |  | 506,962 | 451,677 |
|  |  | 1,280,437 | 1,312,809 |
| Profit before Taxation | 25 | 696,549 | 205,727 |
| Taxation | 26 | $(193,686)$ | $(36,983)$ |
| Net Profit |  | 502,863 | 168,744 |
| EARNINGS PER STOCK UNIT | 29 | \$2.60 | \$0.87 |

48) Group Statement of Cash Flows

Year ended October 31, 2003
(expressed in thousands of Jamaican dollars)

|  | Notes | 2003 | Restated 2002 \$ |
| :---: | :---: | :---: | :---: |
| Cash Flows from Operating Activities |  |  |  |
| Net profit |  | 502,863 | 168,744 |
| Interest received |  | 2,296,160 | 2,170,762 |
| Interest paid |  | $(895,837)$ | $(1,153,383)$ |
| Income tax paid |  | $(78,105)$ | $(135,002)$ |
| Depreciation |  | 71,096 | 119,860 |
| (Gain)/loss on disposal of property, plant and equipment |  | $(6,292)$ | 75,601 |
| Impairment losses on loans |  | 14,049 | 49,634 |
| Deferred taxation |  | 64,235 | $(52,384)$ |
| Interest income |  | $(2,242,306)$ | $(2,210,867)$ |
| Interest expense |  | 886,999 | 1,124,141 |
| Income tax charge |  | 130,324 | 89,367 |
| Statutory reserves with Bank of Jamaica |  | $(414,575)$ | 85,310 |
| Customers' deposits |  | 818,740 | $(1,652,822)$ |
| Net investment in leases |  | 15,591 | $(18,600)$ |
| Loans |  | $(1,915,826)$ | 635,202 |
| Net cash used in operating activities |  | $(752,884)$ | $(704,437)$ |
| Cash Flows from Investing Activities |  |  |  |
| Investments |  | $(523,766)$ | $(90,471)$ |
| Govemment securities purchased under resale agreements |  | 972,993 | 176,598 |
| Additions to property, plant and equipment |  | $(125,245)$ | $(45,854)$ |
| Proceeds from disposal of property, plant and equipment |  | 7,989 | 12,154 |
| Other assets |  | $(365,415)$ | 159,715 |
| Net cash (used in)/provided by investing activities |  | $(33,444)$ | 212,142 |
| Cash Flows from Financing Activities |  |  |  |
| Account with parent company |  | 114,891 | $(9,922)$ |
| Other liabilities |  | 19,352 | 66,719 |
| Dividends paid |  | $(19,333)$ | $(52,200)$ |
| Net cash provided by financing activities |  | 114,910 | 4,597 |
| Net decrease in cash and cash equivalents |  | $(671,418)$ | $(487,698)$ |
| Cash and cash equivalents at beginning of year |  | 6,565,760 | 7,053,458 |
| CASH AND CASH EQUIVALENTS AT END OF THE YEAR | 5 | 5,894,342 | 6,565,760 |


|  | Notes | $\begin{array}{r} 2003 \\ \$ \end{array}$ | Restated 2002 \$ |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Cash resources | 4 | 7,668,339 | 7,770,623 |
| Investments |  |  |  |
| Held to maturity |  | 2,548,540 | 1,090,416 |
| Available for sale |  | 25,516 | 30,135 |
|  | 6 | 2,574,056 | 1,120,551 |
| Investments in Subsidiaries |  | 36,745 | 36,745 |
| Government securities purchased under resale agreements |  |  |  |
| Loans, less provision for impairment | 8 | 6,401,871 | 4,672,505 |
| Net investment in leases | 9 | 25,632 | - |
| Other assets | 10 | 1,222,020 | 757,555 |
| Property, plant and equipment | 11 | 281,617 | 226,267 |
|  |  | 18,526,750 | 14,845,005 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |
| Liabilities |  |  |  |
| Customers' deposits | 12 | 16,058,474 | 13,428,580 |
| Other liabilities | 13 | 424,596 | 239,306 |
| Deferred taxation | 14 | 136,452 | 75,523 |
|  |  | 16,619,522 | 13,743,409 |
| Stockholders' Equity |  |  |  |
| Share capital | 15 | 96,667 | 96,667 |
| Capital reserves | 16 | 12,833 | 12,833 |
| Reserve fund | 17, 24 | 121,667 | 96,667 |
| Retained earnings reserve | 18, 24 | 890,666 | 722,863 |
| Retained earnings |  | 785,395 | 172,566 |
|  |  | 1,907,228 | 1,101,596 |
|  |  | 18,526,750 | 14,845,005 |

Approved by the Board of Directors on 29 January 2004 and signed on its behalf by:



## Company Statement of Changes in Stockholders' Equity

Year ended October 31, 2003
(expressed in thousands of Jamaican dollars)

|  | Notes | Share Capital \$ | Capital Reserves \$ | Reserve Fund \$ | Retained Earnings Reserve \$ | Retained Earnings \$ | Total \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance as restated |  |  |  |  |  |  |  |
| 31 October 2001 | 36(i) | 96,667 | 12,833 | 96,667 | 722,863 | 154,765 | 1,083,795 |
| Restated net profit | 36(ii) | - | - | - | - | 37,134 | 37,134 |
| Dividends | 20 | - | - | - | - | $(19,333)$ | $(19,333)$ |
| $\begin{gathered}\text { Balance as restated } \\ \text { at 31 October 2002 }\end{gathered} \quad 36$ (ii) |  |  |  |  |  |  |  |
| Net profit |  | - | - | - | - | 632,162 | 632,162 |
| Transfer of reserves from subsidiary | 24 | - | - | 25,000 | 167,803 | - | 192,803 |
| Dividends | 20 | - | - | - | - | $(19,333)$ | $(19,333)$ |
| Balance at |  |  |  |  |  |  |  |
| 31 October 2003 |  | 96,667 | 12,833 | 121,667 | 890,666 | 785,395 | 1,907,228 |


|  | Notes | 2003 $\$$ | Restated 2002 |
| :---: | :---: | :---: | :---: |
| Interest Income |  |  |  |
| Loans |  | 982,043 | 826,567 |
| Securities |  | 279,189 | 139,294 |
| Other |  | 666,076 | 764,016 |
|  |  | 1,927,308 | 1,729,877 |
| Interest Expense |  |  |  |
| Deposits |  | $(725,642)$ | $(821,308)$ |
| Net Interest Income Impairment losses on loans |  | $\begin{array}{r} 1,201,666 \\ (14,959) \end{array}$ | $\begin{gathered} 908,569 \\ (54,052) \end{gathered}$ |
|  |  | 1,186,707 | 854,517 |
| Non-Interest Income |  |  |  |
| Net fees and commissions |  | 264,933 | 226,182 |
| Net foreign exchange trading income |  | 254,053 | 120,723 |
|  |  | 518,986 | 346,905 |
| Net Revenue |  | 1,705,693 | 1,201,422 |
| Non-Interest Expenses |  |  |  |
| Employee compensation and benefits | 22 | 516,210 | 440,046 |
| Depreciation |  | 67,598 | 110,474 |
| Occupancy costs |  | 139,382 | 125,658 |
| Restructuring costs |  | $(7,270)$ | 107,051 |
| Other |  | 437,138 | 390,955 |
|  |  | 1,153,058 | 1,174,184 |
| Profit before Exceptional Items |  | 552,635 | 27,238 |
| Exceptional Item | 23 | 242,364 | - |
| Profit before Taxation | 25 | 794,999 | 27,238 |
| Taxation | 26 | $(162,837)$ | 9,896 |
| Net Profit |  | 632,162 | 37,134 |

Year ended October 31, 2003
(expressed in thousands of Jamaican dollars)

|  | Notes | 2003 | Restated 2002 \$ |
| :---: | :---: | :---: | :---: |
| Cash Flows from Operating Activities |  |  |  |
| Net profit |  | 632,162 | 37,134 |
| Interest received |  | 1,866,318 | 1,698,679 |
| Interest paid |  | $(713,574)$ | $(847,130)$ |
| Income tax paid |  | $(30,277)$ | $(89,818)$ |
| Depreciation |  | 67,598 | 110,474 |
| Impairment losses on loans |  | 14,959 | 54,052 |
| Deferred taxation |  | 60,056 | $(49,358)$ |
| (Gain)/loss on disposal of fixed assets |  | $(6,221)$ | 66,780 |
| Reserves transferred from subsidiary |  | 192,803 | - |
| Statutory reserves at Bank of Jamaica |  | $(549,601)$ | 51,119 |
| Interest income |  | $(1,927,308)$ | $(1,729,877)$ |
| Interest expense |  | 725,642 | 821,308 |
| Income tax |  | 102,781 | 39,462 |
| Customers' deposits |  | 2,629,894 | $(1,236,464)$ |
| Loans |  | $(1,744,325)$ | 666,266 |
| Net investment in leases |  | $(25,632)$ | - |
| Cash provided by/(used in) operating activities |  | 1,295,275 | $(407,373)$ |
| Cash Flows from Investing Activities |  |  |  |
| Government securities purchased under resale agreements |  | $(55,711)$ | $(253,259)$ |
| Investments |  | $(1,453,505)$ | 102,935 |
| Additions to fixed assets |  | $(124,645)$ | $(45,320)$ |
| Proceeds from disposal of fixed assets |  | 7,918 | 11,121 |
| Other assets |  | $(418,016)$ | $(46,684)$ |
| Net cash used in investing activities |  | $(2,043,959)$ | $(231,207)$ |
| Cash Flows from Financing Activities |  |  |  |
| Account with parent company |  | 95,385 | 15,186 |
| Account with subsidiaries |  | $(40,000)$ | - |
| Other liabilities |  | 60,748 | 270,430 |
| Dividends paid |  | $(19,333)$ | $(52,200)$ |
| Net cash provided by financing activities |  | 96,800 | 233,416 |
| Net decrease in cash and cash equivalents |  | $(651,884)$ | $(405,164)$ |
| Cash and cash equivalents at beginning of year |  | 6,546,226 | 6,951,390 |
| CASH AND CASH EQUIVALENTS AT END OF THE YEAR | 5 | 5,894,342 | 6,546,226 |

## 1. Identification and Activities

FirstCaribbean International Bank (Jamaica) Limited (the Bank), which was incorporated and is domiciled in Jamaica, is a $94.62 \%$ (2002-82.23\%) subsidiary of FirstCaribbean International Bank Limited, a Bank incorporated and domiciled in Barbados which itself is an associated company of Barclays Bank PLC and Canadian Imperial Bank of Commerce. The registered office of the Bank is located at 23-27 Knutsford Boulevard, Kingston 5.

The Bank is licensed and these financial statements are prepared in accordance with the Banking Act, 1992 and the Banking (Amendment) Act, 1997.

The Bank is listed on the Jamaica Stock Exchange.
The Bank's subsidiaries, which were incorporated and are domiciled in Jamaica, are as follows:

| Subsidiaries | Principal Activities | Financial <br> Holding | Year End |
| :--- | :--- | :--- | :--- |
| FirstCaribbean International <br> Securities Limited | Investment and <br> Pension Fund Management | $100 \%$ | 31 October |
| FirstCaribbean International <br> Building Society | Mortgage Financing | $100 \%$ | 31 October |

On 25 June 2003, FirstCaribbean International Trust and Merchant Bank (Jamaica) Limited sold its banking assets and liabilities to the Bank as stipulated by the Bank of Jamaica's Best Practice, Proprietary Trading Activities by Banks, and was renamed FirstCaribbean International Securities Limited.

These financial statements are presented in Jamaican dollars (J\$).

## 2. Significant Accounting Policies

The principal financial accounting policies adopted in the preparation of these consolidated financial statements are set out below:
(a) Basis of preparation

Jamaica adopted Intemational Financial Reporting Standards (IFRS) as its national accounting standards effective for accounting periods beginning on or after 1 July 2002. The financial statements for the year ended 31 October 2003 have therefore been prepared in accordance with and comply with IFRS and comparative information has been restated to conform with the provisions of IFRS. IFRS 1 - First-time adoption of IFRS has been adopted early.

The effects of adopting IFRS on equity and net profit as previously reported are detailed in Note 36. The financial statements have been prepared under the historical cost convention as modified for the revaluation of available-for-sale financial assets.

The preparation of financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.
(b) Basis of consolidation

The consolidated financial statements include the financial statements of the Bank and its Subsidiaries. All significant inter-company transactions have been eliminated. The Bank and its Subsidiaries are referred to as the "Group".
2. Significant Accounting Policies (continued)
(c) Interest income and expense

Interest income and expense are recognised in the statement of revenue and expenses for all interest bearing instruments on an accrual basis using the effective yield method based on the actual purchase price. Interest income includes coupons earned on fixed income investments and accrued discount or premium on treasury bills and other discounted instruments.

Where collection of interest income is considered doubtful, or payment is outstanding for more than 90 days, the banking regulations stipulate that interest should be taken into account on the cash basis. IFRS requires that when loans become doubtful of collection, they are written down to their recoverable amounts and interest income is thereafter recognised based on the rate of interest that was used to discount the future cash flows for the purpose of measuring the recoverable amount. However, such amounts under IFRS are considered to be immaterial.
(d) Income under finance leases

Income under finance leases is recognised in a manner which produces a constant rate of return on the net investment in leases.
(e) Fee and commission income

Fee and commission income are recognised on the accrual basis. Loan origination fees, for loans which are probable of being drawn down, are recognised in the statement of revenue and expenses immediately as they are not considered material for deferral.

## (f) Foreign currencies

Foreign currency balances outstanding at the balance sheet date are translated at the rates of exchange ruling on that date. Transactions in foreign currencies during the year are converted at the rates of exchange ruling on the dates of those transactions. Gains and losses arising from fluctuations in exchange rates are included in the statement of revenue and expenses.

## (g) Investments

The Group classifies its investment securities into the following two main categories: held-to-maturity and originated debts. Management determines the appropriate classification of Investments at the time of purchase.

Government or other securities which are purchased directly from the issuer are classified as originated debts. These include bonds and treasury bills. They are initially recorded at cost, which is the cash given to originate the debt including any transaction costs, and are subsequently measured at amortised cost using the effective interest rate method.

Investments purchased on the secondary market, which are intended to be held to maturity, are classified as such. These investments are initially recorded at cost, and are subsequently measured at amortised cost using the effective interest rate method, less any provision for impairment.

Unquoted equity securities for which fair values cannot be measured reliably are recognised at cost less impairment.

A financial asset is considered impaired if its carrying amount exceeds its estimated recoverable amount. The amount of the impairment loss for assets carried at amortised cost is calculated as the difference between the asset's carrying amount and the present value of expected future cash flows discounted at the original effective interest rate.

All purchases and sales of investment securities are recognised at settlement date.
2. Significant Accounting Policies (continued)
(h) Investment in subsidiaries

Investments by the Bank in subsidiaries are stated at cost.
(i) Sale and repurchase agreements and lending of securities

Securities sold under agreements to repurchase (repurchase agreements) and securities purchased under agreements to resell (reverse repurchase agreements) are treated as collateralised financing transactions. The difference between the sale/purchase and repurchase/resale price is treated as interest and accrued over the life of the agreements using the effective yield method.
(j) Loans and provision for impairment losses

Loans are stated net of unearned income and provision for impairment.
Loans are recognised when cash is advanced to borrowers. They are initially recorded at cost, which is the cash given to originate the loan including any transaction costs, and are subsequently measured at amortised cost using the effective interest rate method.

A provision for loan impairment is established if there is objective evidence that the Group will not be able to collect all amounts due according to the original contractual terms of loans. The amount of the provision is the difference between the carrying amount and the recoverable amount, being the present value of expected cash flows, including amounts recoverable from guarantees and collateral, discounted at the original effective interest rate of loans.

A loan is classified as impaired when, in management's opinion there has been a deterioration in credit quality to the extent that there is no longer reasonable assurance of timely collection of the full amount of principal and interest. As required by statutory regulations, if a payment on a loan is contractually 90 days in arrears, the loan will be classified as impaired, if not already classified as such. Any credit card loan that has a payment that is contractually 90 days in arrears is written-off.

When a loan is classified as impaired, recognition of interest in accordance with the terms of the original loan ceases, and interest is taken into account on the cash basis. Interest income on impaired loans has not been recognised, as it is not considered material.

Statutory and other regulatory loan loss reserve requirements that exceed these amounts are dealt with in a non-distributable loan loss reserve as an appropriation of unappropriated profits.

## (k) Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, if it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount of the obligation can be made.

Employee entitlements to annual leave and other benefits are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave and other benefits as a result of services rendered by employees up to the balance sheet date.
(I) Fiduciary activities

Assets and income arising thereon together with related undertakings to retum such assets to customers are excluded from these financial statements where the Bank or its subsidiaries act in a fiduciary capacity such as nominee, trustee or agent.
2. Significant Accounting Policies (continued)
(m) Leases
(i) As Lessee

Leases where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments under operating leases are charged to the profit and loss account on a straight-line basis over the period of the lease.
(ii) As Lessor

When assets are leased out under a finance lease, the present value of the lease payments is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. Lease income is recognised over the term of the lease in a manner which reflects a constant periodic rate of retum on the net investment in the lease.
(n) Property, plant and equipment

Land and buildings are stated at historical cost less accumulated depreciation and impairment losses.
The Group's property, plant and equipment, with the exception of freehold land on which no depreciation is provided, are depreciated using the straight-line method to write down the cost of such assets to their residual values over their estimated useful lives as follows:

| Buildings | $2.5 \%$ |
| :--- | ---: |
| Leasehold improvements | $10 \%$ |
| Fumiture, fixtures and office equipment | $6.7 \%-14.3 \%$ |
| Computer equipment | $20 \%-50 \%$ |
| Motor vehicles | $20 \%$ |

Property, plant and equipment are reviewed periodically for impairment. Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount.

Gains and losses on disposal of property and equipment are determined by reference to their carrying amount and are taken into account in determining operating profit. Repairs and renewals are charged to the income statement when the expenditure is incurred.

## (o) Deferred income taxes

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Currently enacted tax rates are used in the determination of deferred income tax.

The principal temporary differences arise from depreciation of property, plant and equipment, revaluation of certain financial assets and liabilities and provisions for pensions and other post retirement benefits and any allowance for impairment losses.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.
2. Significant Accounting Policies (continued)
(p) Employee benefits
(i) Pension asset

The Group operates a defined benefit pension plan. The asset in respect of the defined benefit pension plan is the difference between the present value of the defined benefit obligation at the balance sheet date and the fair value of plan assets, adjusted for unrecognised actuarial gains/losses and past service cost.

The defined benefit obligation is calculated annually by independent actuaries using the Projected Unit Credit Method. The present value of the defined benefit obligation is determined by the estimated future cash outflows using interest rates on government securities which have terms to maturity approximating the terms of the related liability. The pension benefit is based on the best consecutive five years' earnings in the last ten years of employment and the charge representing the net periodic pension cost less employee contributions, is included in staff costs.

Actuarial gains and losses arising from experience adjustments, changes in actuarial assumptions and amendments to the pension plan are charged or credited to income over the service lives of the related employees.
(ii) Other post-retirement obligations

Group companies provide post-retirement health care benefits to its retirees. The entitlement to these benefits is usually based on the employee remaining in service up to retirement age and the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment, using a methodology similar to that for defined benefit pension plans. These obligations are valued annually by independent qualified actuaries.
(q) Employee share ownership plan

The Bank has an Employee Share Ownership Plan (ESOP) for certain eligible employees. The Bank currently pays all the administrative and other expenses of the Plan. The employees' maximum contribution ranges from $2-6 \%$ of regular earnings, based on years of service with the Bank. The Bank contributes 50 cents for each dollar contributed to the Plan by the employees. This benefit is recorded in salaries and staff benefits expense in the statement of revenue and expenses with a corresponding accrual in expenses and other liabilities in the balance sheet.
(r) Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with less than 3 months maturity from the date of acquisition including cash and balances with Bank of Jamaica (excluding statutory reserves) and accounts with other banks.
(s) Comparative information

Where necessary, comparative figures have been reclassified to conform with changes in presentation in the current year. In particular, comparatives have been adjusted or extended to take into account the requirements of IFRS (Note 36).

## October 31, 2003

## 3. Segment Financial Information

The Group is organised into two main business segments:
(a) Financial Services - This incorporates retail and corporate banking services.
(b) Investment Management Services - This includes investments and pension fund management and the administration of trust accounts.

Transactions between the business segments are on normal commercial terms and conditions.
The Group's operations are located solely in Jamaica.

|  | 2003 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Financial Services \$'000 | Investment Management Services \$'000 | Consolidation Elimination \$'000 | $\begin{array}{r} \text { Group } \\ \$ \mathbf{\$ 0 0 0} \\ \hline \end{array}$ |
| Net revenues | 1,811,476 | 179,559 | - | 1,991,035 |
| Operating expenses | $(1,202,146)$ | $(92,340)$ | - | $(1,294,486)$ |
| Profit before taxation | 609,330 | 87,219 |  | 696,549 |
| Income tax expense |  |  |  | $(193,686)$ |
| Net profit |  |  |  | 502,863 |
| Segment assets | 19,375,760 | 126,241 | $(130,343)$ | 19,371,658 |
| Segment liabilities | 17,234,299 | 63,968 | $(93,598)$ | 17,204,669 |
| Other segment items: |  |  |  |  |
| Capital expenditure | 124,720 | 524 | - | 125,245 |
| Depreciation | 67,661 | 3,435 | - | 71,096 |


|  | 2002 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Financial Services \$’000 | Investment Management Services \$’000 | Consolidation Elimination \$'000 | $\begin{gathered} \text { Group } \\ \$ \mathbf{\$ 0 0 0} \end{gathered}$ |
| Net revenues | 1,332,796 | 235,374 | - | 1,568,170 |
| Operating expenses | $(1,266,380)$ | $(96,063)$ | - | $(1,362,443)$ |
| Profit before taxation | 66,416 | 139,311 |  | 205,727 |
| Income tax expense |  |  |  | $(36,983)$ |
| Net profit |  |  |  | 168,744 |
| Segment assets | 15,937,797 | 1,983,569 | $(46,849)$ | 17,874,517 |
| Segment liabilities | 14,641,686 | 1,559,476 | $(10,104)$ | 16,191,058 |
| Other segment items: |  |  |  |  |
| Capital expenditure | 45,615 | 239 | - | 45,854 |
| Depreciation | 113,607 | 6,253 | - | 119,860 |

## 4. Cash Resources

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Notes, coins and money at |  |  |  |  |
| Bank of Jamaica | 3,486,377 | 5,754,942 | 3,481,300 | 5,615,524 |
| Foreign currencies | 51,276 | 79,313 | 51,276 | 79,313 |
| Accounts with other banks, net | 3,909,267 | 2,060,369 | 3,909,267 | 2,040,839 |
| Account with ultimate parent company | 226,496 | 35,635 | 226,496 | 34,947 |
|  | 7,673,416 | 7,930,259 | 7,668,339 | 7,770,623 |

Cash resources include J\$1,779,074,000 (2002 - J\$1,364,499,000) for the Group and J\$1,773,997,000 (2002 - J\$1,224,397,000) for the Bank, as required under section 14 (i) of both the Banking Act, 1992 and the Financial Institutions Act, 1992, respectively, and section 13 of the Bank of Jamaica (Building Societies) Regulations, 1995, which are held substantially on a non-interest-bearing basis at Bank of Jamaica as a cash reserve; accordingly, these amounts are not available for investment or other use by the Group and the Bank. This represents 9\% (9\%-2002) of the Bank's prescribed liabilities.

Effective 15 January 2003, the Bank was required by the Bank of Jamaica (BOJ) under Section 28A of the Bank of Jamaica Act, to maintain with the BOJ, a special deposit wholly in the form of cash, representing $5 \%$ of the Bank's prescribed liabilities. The special deposit maintained with BOJ at 31 October 2003 was $\$ 436,412,000$ and is included in the balance for notes, coins and money at BOJ. Interest at a rate of $6 \%$ per annum is earned on this deposit.
5. Cash and Cash Equivalents

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Notes, coins and money at |  |  |  |  |
| Bank of Jamaica | 3,486,377 | 5,754,942 | 3,481,300 | 5,615,524 |
| Less: statutory reserves | $(1,779,074)$ | $(1,364,499)$ | $(1,773,997)$ | $(1,224,397)$ |
|  | 1,707,303 | 4,390,443 | 1,707,303 | 4,391,127 |
| Foreign currencies | 51,276 | 79,313 | 51,276 | 79,313 |
| Accounts with other banks, net | 3,909,267 | 2,060,369 | 3,909,267 | 2,040,839 |
| Account with ultimate |  |  |  |  |
|  | 5,894,342 | 6,565,760 | 5,894,342 | 6,546,226 |

6. Investments
(i) Investments - Held to Maturity

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ |
| Securities issued or guaranteed by Government |  |  |  |  |
| Treasury bills | 304,838 | 343,641 | 304,838 | 185,671 |
| Debentures | 1,507,509 | 304,020 | 1,434,842 | 100,000 |
| Debt securities | 821,424 | 1,457,725 | 808,860 | 804,745 |
|  | 2,633,771 | 2,105,386 | 2,548,540 | 1,090,416 |

## Notes to the Financial Statements

October 31, 2003
6. Investments (continued)
(ii) Investments - Available for Sale

|  | The Group and the Bank |  |
| :---: | :---: | :---: |
|  | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ |
| Unquoted equities | 25,516 | 30,135 |
| Provision for impairment | - | - |
|  | 25,516 | 30,135 |

7. Government Securities Purchased Under Resale Agreements - Originated Debts

The Group and the Bank enter into reverse repurchase agreements collateralised by Government of Jamaica securities. These agreements may result in credit exposure in the event that the counterparty to the transaction is unable to fulfill its contractual obligations.

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ |
| Government securities purchased under resale agreements | 412,797 | 1,385,790 | 316,470 | 260,759 |
|  | 412,797 | 1,385,790 | 316,470 | 260,759 |

8. Loans, Less Provision for Impairment

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2003 \\ \$ \mathbf{2} 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ |
| Mortgages | 665,190 | 492,400 | - | - |
| Personal loans | 2,131,776 | 1,348,073 | 2,131,776 | 1,348,073 |
| Business loans | 4,393,100 | 3,416,581 | 4,393,100 | 3,416,581 |
| Less: Provision for impairment | $\begin{gathered} 7,190,066 \\ (128,485) \end{gathered}$ | $\begin{array}{r} 5,257,054 \\ (97,249) \end{array}$ | $\begin{gathered} 6,524,876 \\ (123,005) \\ \hline \end{gathered}$ | $\begin{array}{r} 4,764,654 \\ (92,149) \\ \hline \end{array}$ |
| Balance, end of year | 7,061,581 | 5,159,805 | 6,401,871 | 4,672,505 |

8. Loans, Less Provision for Impairment (continued)

The movement in the provision for impairment on loans during the year is as follows:

|  | The Group |  |  | The Bank |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 3}$ | $\mathbf{2 0 0 2}$ |  | $\mathbf{2 0 0 3}$ | $\mathbf{2 0 0 2}$ |
|  | $\mathbf{\$ \prime 0 0 0}$ | $\mathbf{\$ \prime 0 0 0}$ |  | $\mathbf{\$ \prime 0 0 0}$ | $\mathbf{\$ \prime 0 0 0}$ |
| Balance at beginning of year |  |  |  |  |  |
| Provided during the year | $\mathbf{9 7 , 2 4 9}$ | 74,092 |  | $\mathbf{9 2 , 1 4 9}$ | 63,457 |
| Amounts recovered | $\mathbf{1 4 , 0 4 9}$ | 49,634 |  | $\mathbf{1 4 , 9 5 9}$ | 54,052 |
| Amounts written off | $\mathbf{1 7 , 1 8 7}$ | - | $\mathbf{1 5 , 8 9 7}$ | - |  |
| Balance at end of year | - | $(26,477)$ |  | - | $(25,360)$ |
|  |  |  |  |  |  |

These comprise:

|  | The Group |  |  | The Bank |  |
| :--- | :---: | ---: | :--- | ---: | ---: |
|  | $\mathbf{2 0 0 3}$ | $\mathbf{2 0 0 2}$ |  | $\mathbf{2 0 0 3}$ | $\mathbf{2 0 0 2}$ |
|  | $\mathbf{\$ \prime 0 0 0}$ | $\mathbf{\$ \prime 0 0 0}$ |  | $\mathbf{\$ \prime 0 0 0}$ | $\mathbf{\$ \prime 0 0 0}$ |
| Specific Provisions |  |  |  |  |  |
| General Provisions | $\mathbf{4 5 , 9 0 5}$ | 53,286 |  | $\mathbf{4 4 , 6 4 8}$ | 50,598 |
|  | $\mathbf{8 2 , 5 8 0}$ | 43,963 |  | $\mathbf{7 8 , 3 5 7}$ | 41,551 |

As at 31 October 2003 loans with principal balances outstanding of J\$435,919,000 (2002 - J\$212,605,000) for the Group and J\$426,223,000 (2002 - J\$196,907,000) for the Bank were in non-performing status.
9. Net Investment in Leases

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ |
| Total minimum lease payments receivable Unearned income | $\begin{array}{r} 32,562 \\ (6,060) \\ \hline \end{array}$ | $\begin{array}{r} 54,203 \\ (12,730) \\ \hline \end{array}$ | $\begin{array}{r} 32,562 \\ (6,060) \\ \hline \end{array}$ | - |
| Less: Provision for impairment losses | $\begin{array}{r} 26,502 \\ (870) \\ \hline \end{array}$ | $\begin{array}{r} 41,473 \\ (250) \\ \hline \end{array}$ | $\begin{array}{r} 26,502 \\ (870) \\ \hline \end{array}$ | - |
|  | 25,632 | 41,223 | 25,632 | - |
| Future minimum lease payments are receivable as follows: |  |  |  |  |
|  |  |  | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ |
| 2003 |  |  | - | 5,511 |
| 2004 |  |  | 22,628 | 7,089 |
| 2005 |  |  | 8,867 | 41,603 |
| 2006 |  |  | 1,067 | - |
|  |  |  | 32,562 | 54,203 |

62) Notes to the Financial Statements

October 31, 2003
10. Other Assets

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Cheques and other items in transit, net | 270,280 | - | 282,137 | - |
| Interest receivable | 464,529 | 518,382 | 450,209 | 389,219 |
| Prepayments and deferred items | 34,244 | 28,365 | 27,703 | 11,279 |
| Due from subsidiary | - | - | 40,000 | - |
| Due from affiliates | 5,800 | 5,800 | 5,800 | 5,800 |
| Due from parent company | - | 23,309 | - | 23,539 |
| Withholding tax | 50,425 | 56,277 | 50,425 | 1,846 |
| Taxation recoverable | - | - | - | 8,197 |
| Retirement benefit asset (Note 27) | 409,270 | 346,490 | 364,450 | 308,240 |
| Other | 18,084 | 9,435 | 1,296 | 9,435 |
|  | 1,252,632 | 988,058 | 1,222,020 | 757,555 |

11. Property, Plant and Equipment

|  | The Group |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Land } \\ & \$ ’ 000 \end{aligned}$ | Buildings \$'000 | Leasehold Improvements \$'000 | Furniture Computer Equipment and Motor Vehicles $\$ \mathbf{0 0 0}$ | Total <br> \$'000 |
| Cost - |  |  |  |  |  |
| 1 November 2002 | 3,900 | 46,266 | 70,008 | 433,843 | 554,017 |
| Additions | - | 435 | 4,444 | 120,366 | 125,245 |
| Disposals | - | (595) | - | $(9,930)$ | (10,525) |
| 31 October 2003 | 3,900 | 46,106 | 74,452 | 544,279 | 668,737 |
| At cost | - | 35,576 | 74,452 | 544,279 | 654,307 |
| At valuation | 3,900 | 10,530 | - | - | 14,430 |
|  | 3,900 | 46,106 | 74,452 | 544,279 | 668,737 |
| Accumulated Depreciation - |  |  |  |  |  |
| 1 November 2002 | - | 11,450 | 50,720 | 257,986 | 320,156 |
| Charge for the year | - | 1,148 | 6,926 | 63,022 | 71,096 |
| Relieved on disposals | - | (90) | - | $(8,738)$ | $(8,828)$ |
| 31 October 2003 | - | 12,508 | 57,646 | 312,270 | 382,424 |
| Net Book Value - |  |  |  |  |  |
| 31 October 2003 | 3,900 | 33,598 | 16,806 | 232,009 | 286,313 |
| 31 October 2002 | 3,900 | 34,816 | 19,288 | 175,857 | 233,861 |

11. Property, Plant and Equipment (continued)

The Bank

| $\begin{aligned} & \text { Land } \\ & \$ ’ 000 \end{aligned}$ | $\begin{array}{r} \text { Buildings } \\ \$ \mathbf{\$} 000 \end{array}$ | Leasehold Improvements \$'000 | Furniture Computer Equipment and Motor Vehicles \$'000 | Total \$’000 |
| :---: | :---: | :---: | :---: | :---: |
| 3,900 | 46,266 | 69,963 | 412,648 | 532,777 |
| - | 435 | 4,444 | 119,765 | 124,644 |
| - | (595) | - | $(9,744)$ | $(10,339)$ |
| 3,900 | 46,106 | 74,407 | 522,669 | 647,082 |
| - | 35,576 | 74,407 | 522,669 | 632,652 |
| 3,900 | 10,530 | - | - | 14,430 |
| 3,900 | 46,106 | 74,407 | 522,669 | 647,082 |

Accumulated Depreciation -
1 November 2002

| - | 11,450 | 50,720 | 244,340 | 306,510 |
| ---: | ---: | ---: | ---: | ---: |
| - | 1,148 | 6,926 | 59,524 | 67,598 |
| - | $(90)$ | - | $(8,553)$ | $(8,643)$ |

Relieved on disposals
31 October 2003
Net Book Value -
31 October 2003
31 October 2002

| - | 12,508 | 57,646 | 295,311 | 365,465 |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| 3,900 | 33,598 | 16,761 | 227,358 | 281,617 |
| 3,900 | 34,816 | 19,243 | 168,308 | 226,267 |

Land and buildings are stated at deemed cost which is based on open market value as at 25 July 1988, as appraised by C.D. Alexander Company Realty Limited, real estate brokers and appraisers, amounting to J\$14,430,000 for the Group and the Bank.

Subsequent additions and other property, plant and equipment are shown at cost.

## 12. Customers' Deposits

|  | Carrying Value |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | The Group |  | The Bank |  |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Individuals | 7,922,289 | 10,252,998 | 7,445,225 | 8,670,414 |
| Business and Government | 8,392,635 | 5,247,839 | 8,333,819 | 4,516,030 |
| Banks | 246,789 | 242,136 | 279,430 | 242,136 |
|  | 16,561,713 | 15,742,973 | 16,058,474 | 13,428,580 |

October 31, 2003
13. Other Liabilities

| Cheques and other | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Cheques and other items |  |  |  |  |
|  |  |  |  |  |
| Interest payable | 58,844 | 67,682 | 52,806 | 40,738 |
| Due to parent company | 91,582 | - | 71,846 | - |
| Taxation payable | 64,526 | 12,307 | 64,307 | - |
| Post retirement health obligation (Note 27) | 81,811 | 65,959 | 72,856 | 58,675 |
| Other | 194,013 | 190,512 | 162,781 | 116,214 |
|  | 490,776 | 360,139 | 424,596 | 239,306 |

14. Deferred Taxation

Deferred income taxes are calculated on all temporary differences under the liability method using an effective tax rate of:

- 30 \% for FirstCaribbean Intemational Building Society
- 331/3\% for the Bank and FirstCaribbean Intemational Securities Limited.

The movement on the deferred income tax account is as follows:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Balance as at 1 November | 87,946 | 140,327 | 75,523 | 124,880 |
| Charge/(credit) to statement of revenue and expenses | 63,362 | $(52,384)$ | 60,056 | $(49,358)$ |
| Other | 872 | 3 | 873 | 1 |
| Balance as at 31 October | 152,180 | 87,946 | 136,452 | 75,523 |

Deferred income tax assets and liabilities are attributable to the following items:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Deferred income tax assets |  |  |  |  |
| Decelerated tax depreciation | 4,233 | - | 3,701 |  |
| Impairment loan loss | 880 | 735 | - | - |
| Employee benefits and restructuring costs | 30,970 | 38,178 | 29,668 | 35,838 |
| Other temporary differences | 1,777 | - | 1,777 | - |
|  | 37,860 | 38,913 | 35,146 | 35,838 |
| Deferred income tax liabilities |  |  |  |  |
| Pensions and other post retirement benefits | 133,010 | 112,693 | 121,362 | 102,644 |
| Unrealised exchange gain | 43,500 | 3,727 | 43,501 | 3,727 |
| Allowance for loan impairment | 2,741 | - | 2,741 | - |
| Other temporary differences | 10,707 | 1,170 | 3,994 | 114 |
| Accelerated tax depreciation | 82 | 9,269 | - | 4,876 |
|  | 190,040 | 126,859 | 171,598 | 111,361 |

14. Deferred Taxation (continued)

The deferred tax charge in the statement of revenue and expenses comprises the following temporary differences:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Accelerated tax depreciation | $(13,420)$ | $(38,674)$ | $(8,577)$ | $(35,949)$ |
| Employee benefits and restructuring costs | 7,208 | $(22,352)$ | 6,170 | $(20,012)$ |
| Other temporary differences | 6,887 | (229) | 1,230 | - |
| Pensions and other post retirement benefits | 20,317 | 14,002 | 18,718 | 12,893 |
| Unrealised exchange gain | 39,774 | $(6,290)$ | 39,774 | $(6,290)$ |
| Provision for loan impairment | 2,596 | 1,159 | 2,741 | - |
|  | 63,362 | $(52,384)$ | 60,056 | $(49,358)$ |

15. Share Capital

|  | $\mathbf{2 0 0 3}$ | $\mathbf{2 0 0 2}$ |
| :--- | ---: | ---: |
| Authorised - | $\mathbf{\$ \prime 0 0 0}$ | $\mathbf{\$ 0 0 0}$ |
| 200,000,000 Ordinary shares of |  |  |
| J\$0.50 each | $\mathbf{1 0 0 , 0 0 0}$ | $\mathbf{1 0 0 , 0 0 0}$ |
| Issued and fully paid - |  |  |
| 193,333,332 Ordinary stock units of <br> J\$0.50 each | $\mathbf{9 6 , 6 6 7}$ |  |

16. Capital Reserves

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ |
| Balance at beginning of year | 19,458 | 19,458 | 12,833 | 12,833 |
| Comprised of: |  |  |  |  |
| Unrealised - |  |  |  |  |
| Capitalisation of retained earnings in subsidiary | 5,000 | 5,000 | - | - |
| Surplus on revaluation of premises | 6,188 | 6,188 | 5,493 | 5,493 |
| Arising on consolidation | 930 | 930 | - | - |
|  | 12,118 | 12,118 | 5,493 | 5,493 |
| Realised - |  |  |  |  |
| Profit on sale of property, plant and equipment | 7,340 | 7,340 | 7,340 | 7,340 |
| Balance at end of year | 19,458 | 19,458 | 12,833 | 12,833 |

## Notes to the Financial Statements

October 31, 2003

## 17. Reserve Fund

The fund is maintained in accordance with the Banking Act for the Bank and The Bank of Jamaica (Building Societies) Regulations, 1995 for FirstCaribbean International Building Society. These require that minimum prescribed percentages of net profit be transferred to the reserve fund until the amount in the fund is equal to paid-up share capital.

## 18. Retained Earnings Reserve

Sections 2 of the Banking Act, the Financial Institutions Act and the Bank of Jamaica (Building Societies) Regulations, 1995 permit the transfer of any portion of net profit to a retained earnings reserve. This reserve constitutes a part of the capital base for the purpose of determining the maximum level of deposit liabilities and lending to customers.

Transfers to the retained earnings reserve are made at the discretion of the Board; such transfers must be notified to the Bank of Jamaica.

## 19. Building Society Reserve

In accordance with the Income Tax Act, FirstCaribbean Intemational Building Society may transfer amounts from retained eamings to a general reserve on a tax-free basis until this reserve equals $5 \%$ of prescribed assets.
20. Dividends

| Interim dividend for 2003 at J\$0.10 (2002 - J\$0.10) | $\mathbf{2 0 0 3}$ | $\mathbf{2 0 0 2}$ |
| :--- | ---: | ---: |
| per stock unit - gross | $\$ \mathbf{0 0 0}$ | $\$ \mathbf{0 0 0}$ |
|  | $\mathbf{1 9 , 3 3 3}$ | 19,333 |
| 19,333 | 19,333 |  |

## 21. Net Foreign Exchange Trading Income

Foreign exchange net trading income includes gains and losses arising from foreign currency trading activities.

## 22. Employee Compensation and Benefits

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Wages and salaries | 483,897 | 443,333 | 438,975 | 400,947 |
| Statutory contributions | 56,002 | 42,671 | 54,491 | 39,556 |
| Pension costs (Note 27) | $(56,760)$ | $(37,550)$ | $(50,820)$ | $(33,400)$ |
| Other post retirement benefits (Note 27) | 16,339 | 12,931 | 14,617 | 11,504 |
| Staff welfare | 65,703 | 22,839 | 58,947 | 21,439 |
|  | 565,181 | 484,224 | 516,210 | 440,046 |

Average number of persons employed during the year:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2003 \\ \mathrm{No} . \end{gathered}$ | $\begin{gathered} 2002 \\ \text { No. } \end{gathered}$ | $\begin{gathered} 2003 \\ \text { No. } \end{gathered}$ | $\begin{gathered} 2002 \\ \text { No. } \end{gathered}$ |
| Full-time | 349 | 357 | 322 | 325 |
| Part-time | 91 | 90 | 89 | 88 |
|  | 440 | 447 | 411 | 413 |

23. Exceptional Item

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Profit on purchase of net banking assets (Note 24) | - | - | $(242,364)$ | - |

24. Purchase of Banking Assets and Liabilities from Subsidiary

The Bank purchased the banking assets and liabilities of the former Trust and Merchant Bank, pursuant to Section 29G of the Banking Act - the Standard of Best Practice - Management or Investment of Customers' Funds. The Standard requires that activities relating to the management or investment of customers' funds be separated from deposit-taking activities; accordingly, the Bank entered into an Agreement to purchase the assets and liabilities. Assets and liabilities purchased are as follows:

| Assets | $\mathbf{\$ \prime 0 0 0}$ |
| :--- | ---: |
| Cash resources | 219,534 |
| Investments |  |
| Loans and leases, after provision for impairment | $1,211,038$ |
| Other assets | 29,772 |
|  | 60,644 |
| Liabilities | $1,520,988$ |
| Customers' deposits | $1,083,741$ |
| Other liabilities | 2,080 |
| Reserves | $1,085,821$ |
| Reserve fund |  |
| Retained earning reserve | 25,000 |
|  | 167,803 |
| Profit on purchase of banking assets, liabilities and reserves | 192,803 |

## 25. Profit before Taxation

Profit before taxation is stated after charging:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Depreciation and amortization | 71,096 | 119,860 | 67,598 | 110,474 |
| Directors' emoluments - |  |  |  |  |
| Fees | 31 | 35 | 11 | 13 |
| M anagement remuneration | 15,830 | 15,186 | 12,611 | 12,239 |
| Management fees (Note 31) | 125,810 | 107,236 | 91,861 | 78,300 |
| Restructuring costs | $(10,463)$ | 122,951 | $(7,270)$ | 107,051 |
| Auditors' remuneration | 5,100 | 4,024 | 3,300 | 2,609 |

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## 26. Taxation

(a) The taxation charge is based on the profit for the year adjusted for taxation purposes and comprises:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Income tax at 331/3\% | 130,324 | 84,670 | 102,781 | 36,971 |
| Tax withheld under |  |  |  |  |
| Caricom Treaty | - | 2,485 | - | 2,485 |
| Prior year under provision | - ${ }^{-}$ | 2,212 | - ${ }^{-}$ | 6 |
| Deferred income tax | 63,362 | $(52,384)$ | 60,056 | $(49,358)$ |
|  | 193,686 | 36,983 | 162,837 | $(9,896)$ |

Income tax is calculated at the rate of $331 / 3 \%$ for the Bank and FirstCaribbean International Securities Limited and at $30 \%$ for FirstCaribbean International Building Society.
(b) Reconciliation of theoretical tax charge to effective tax charge:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ |
| Profit before taxation | 696,549 | 205,727 | 794,999 | 27,238 |
| Tax calculated at 331/3\% | 232,183 | 68,576 | 265,000 | 9,079 |
| Effect of different tax rate applicable to mortgage financing subsidiary | $(2,074)$ | $(2,911)$ | - | - |
| Profit on purchase of net banking assets not subject to tax (Note 24) | - | - | $(80,788)$ | - |
| Income not subject to tax -tax-free investments | $(32,819)$ | $(39,159)$ | $(23,579)$ | $(23,770)$ |
| Expenses not deductible for tax purposes | 11,869 | 75,309 | 7,003 | 64,568 |
| Net effect of other charges and allowances | $(78,835)$ | $(17,145)$ | $(64,855)$ | $(12,906)$ |
| Income tax expense | 130,324 | 84,670 | 102,781 | 36,971 |

## 27. Retirement Benefits

Amounts recognised in the balance sheet:

| Amount recognisa in the | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2003 \\ \$ ' 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ |
| Pension scheme | 409,270 | 346,490 | 364,450 | 308,240 |
| Other post retirement benefits | $(81,811)$ | $(65,959)$ | $(72,856)$ | $(58,675)$ |

## (a) Pension Scheme

The Group operates a pension scheme covering all permanent employees. The pension benefit is based on the best five consecutive years' earnings in the last 10 years, multiplied by the years of credited service. The assets of the plan are held independently of the Group's assets in a separate trustee fund. The scheme is valued by independent actuaries annually using the Projected Unit Credit Method. The latest actuarial valuation was carried out as at 31 October 2003.
27. Retirement Benefits (continued)

The amounts recognised in the balance sheet are determined as follows:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Fair value of plan assets | 910,740 | 733,120 | 815,430 | 652,160 |
| Present value of funded obligations | $(390,440)$ | $(386,610)$ | $(349,580)$ | $(343,920)$ |
| Unrecognised actuarial gains | $(111,030)$ | (20) | $(101,400)$ | - |
| Asset in the balance sheet (Note 10) | 409,270 | 346,490 | 364,450 | 308,240 |

Pension plan assets include the Bank's and its parent company's ordinary stock units with a fair value of \$10,280,144 (2002-\$6,344,302).

The amounts recognised in the statement of revenue and expenses are as follows:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ |
| Current service cost, net of employee contributions | 18,060 | 19,630 | 16,170 | 17,470 |
| Interest cost | 49,020 | 44,380 | 43,890 | 39,480 |
| Expected return on plan assets | $(123,840)$ | $(101,560)$ | $(110,880)$ | $(90,350)$ |
| Included in staff costs (Note 22) | $(56,760)$ | $(37,550)$ | $(50,820)$ | $(33,400)$ |

The actual return on plan assets for the Group was $\$ 119,540,000$ (2002: $\$ 95,000,000$ ) and the Bank \$107,030,000 (2002 - \$84,000,000).

Movement in the asset recognised in the balance sheet:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| At 1 November | 346,490 | 302,970 | 308,240 | 269,520 |
| Total income | 56,760 | 37,550 | 50,820 | 33,400 |
| Contributions paid | 6,020 | 5,970 | 5,390 | 5,320 |
| At 31 October | 409,270 | 346,490 | 364,450 | 308,240 |

The principal actuarial assumptions used were as follows:

|  | The Group and The Bank |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 0 3}$ | $\mathbf{2 0 0 2}$ |
| Discount rate | $\mathbf{1 4 . 0 \%}$ | $12.5 \%$ |
| Expected return on plan assets | $\mathbf{1 6 . 0 \%}$ | $15.0 \%$ |
| Future salaries increases | $\mathbf{1 0 . 0 \%}$ | $10.0 \%$ |
| Future pension increases | $\mathbf{6 . 0 \%}$ | $6.0 \%$ |

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27. Retirement Benefits (continued)
(b) Other Post-Retirement Benefits

In addition to pension benefits, the Bank offers retiree medical and life insurance benefits that contribute to the health care and life insurance coverage of employees and beneficiaries after retirement. The method of accounting and frequency of valuations are similar to those used for the defined benefit pension scheme.

In addition to the assumptions used for the pension scheme, the main actuarial assumption is a longterm increase in health costs of 13\% per year (2002-11.5\%).

The amounts recognised in the balance sheet are as follows:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ' 000 \end{array}$ |
| Present value of unfunded obligations | 77,697 | 65,959 | 69,642 | 58,675 |
| Unrecognised actuarial gains | 4,114 | - | 3,214 | - |
| Liability in the balance sheet (Note 13) | 81,811 | 65,959 | 72,856 | 58,675 |

The amounts recognised in the statement of revenue and expenses are as follows:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Current service cost | 7,361 | 6,253 | 6,597 | 5,563 |
| Interest cost | 8,978 | 6,678 | 8,020 | 5,941 |
| Total included in staff costs (Note 22) | 16,339 | 12,931 | 14,617 | 11,504 |

Movements in the amounts recognised in the balance sheet:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Liability at beginning of year | 65,959 | 53,424 | 58,675 | 47,525 |
| Total expense, as above | 16,339 | 12,931 | 14,617 | 11,504 |
| Contributions paid | (487) | (396) | (436) | (354) |
| Liability at end of year | 81,811 | 65,959 | 72,856 | 58,675 |

28. Net Profit

|  | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ |
| :---: | :---: | :---: |
| The net profit is dealt with as follows in the financial statements of: |  |  |
| The Bank | 632,162 | 37,134 |
| Subsidiaries | $(129,299)$ | 131,610 |
|  | 502,863 | 168,744 |

## 29. Earnings Per Stock Unit

The calculation of earnings per ordinary 50 cents stock unit is based on the net profit for the year of J\$502,863,000 (2002 - J\$168,744,000) and 193,333,000 ordinary stock units in issue for both years.
30. Financial Risk Management

## (a) Fair value

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Market price is used to determine fair value where an active market exists as it is the best evidence of the fair value of a financial instrument. However, market prices are not available for a significant number of the financial assets and liabilities held and issued by the Group. Therefore, for financial instruments where no market price is available, the fair values presented have been estimated using present value or other estimation and valuation techniques based on market conditions existing at balance sheet dates.

The values derived from applying these techniques are significantly affected by the underlying assumptions used concerning both the amounts and timing of future cash flows and the discount rates. The following methods and assumptions have been used:
(i) the fair value of liquid assets and other assets maturing within one year is assumed to approximate their carrying amounts. This assumption is applied to liquid assets and the short-term elements of all other financial assets and financial liabilities;
(ii) the fair value of demand deposits and savings accounts with no specific maturity is assumed to be the amount payable on demand at the balance sheet date;
(iii) the fair value of variable rate financial instruments is assumed to approximate their carrying amounts;
(iv) the fair value of investments classified as originated loans is assumed to be equal to the amortised cost using the effective yield method.
(v) the fair value of fixed rate loans is estimated by comparing market interest rates when the loans were granted with current market rates offered on similar loans. For match-funded loans the fair value is assumed to be equal to their carrying value, as gains and losses offset each other. Changes in the credit quality of loans within the portfolio are not taken into account in determining gross fair values as the impact of credit risk is recognised separately by deducting the amount of the provisions for impairment from both book and fair values.

The following tables set out the fair values of the financial instruments of the Group and the Bank using the above-mentioned valuation methods and assumptions.

|  | The Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying value | Fair | Carrying value | Fair value |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Financial Assets |  |  |  |  |
| Cash resources | 7,673,416 | 7,673,416 | 7,930,259 | 7,930,259 |
| Investments | 2,659,287 | 2,862,607 | 2,135,521 | 2,468,973 |
| Government securities <br> purchased under resale |  |  |  |  |
| Loans | 7,061,581 | 7,061,581 | 5,159,805 | 5,159,805 |
| Net investment in leases | 25,632 | 25,632 | 41,223 | 41,223 |
| Other assets | 1,252,632 | 1,252,632 | 988,058 | 988,058 |
| Financial Liabilities |  |  |  |  |
| Deposits | 16,561,713 | 16,561,713 | 15,742,973 | 15,742,973 |
| Deferred taxation | 152,180 | 152,180 | 87,946 | 87,946 |
| Other liabilities | 490,776 | 490,776 | 360,139 | 360,139 |

72) Notes to the Financial Statements

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30. Financial Risk Management (continued)
(a) Fair Value (continued)

|  | The Bank |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Carrying value | Fair value | Carrying value | $\begin{aligned} & \text { Fair } \\ & \text { value } \end{aligned}$ |
|  | 2003 | 2003 | 2002 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Financial Assets |  |  |  |  |
| Cash resources | 7,668,339 | 7,668,339 | 7,770,623 | 7,770,623 |
| Investments | 2,574,056 | 2,786,495 | 1,120,551 | 1,238,092 |
| Investments in subsidiaries | 36,745 | 975,248 | 36,745 | 3,076,362 |
| Government securities <br> purchased under resale <br> agreements $\qquad$ 316,470 316,470 <br> 260,759 <br> 260,759 |  |  |  |  |
| Loans | 6,401,871 | 6,401,871 | 4,672,505 | 4,672,505 |
| Net investment in leases | 25,632 | 25,632 | - | - |
| Other assets | 1,220,020 | 1,220,020 | 757,555 | 757,555 |
| Financial Liabilities |  |  |  |  |
| Deposits | 16,058,474 | 16,058,474 | 13,428,580 | 13,428,580 |
| Other liabilities | 424,596 | 424,596 | 239,306 | 239,306 |

## Deposits

The fair value of deposits which are payable on demand or notice is assumed to be equal to their carrying values. Fixed rate deposits payable on a fixed date are determined by discounting the contractual cash flows, using market interest rates currently offered for deposits with similar terms and risks.
30. Financial Risk Management (continued)
(b) Interest rate risk

The following tables summarise carrying amounts of balance sheet assets, liabilities and equity in order to arrive at the Group's interest rate gap based on the earlier of contractual re-pricing or maturity dates.

|  | The Group |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Immediately Rate Sensitive ${ }^{(1)}$ | Within <br> 3 Months | 3 to 12 <br> Months | $\begin{aligned} & 1 \text { to } 5 \\ & \text { Years } \end{aligned}$ | $\begin{aligned} & \text { Over } \\ & 5 \text { years } \end{aligned}$ | Non Rate Sensitive | Total |
|  | 2003 | 2003 | 2003 | 2003 | 2003 | 2003 | 2003 |
|  | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Cash resources | 2,765,852 | 2,037,229 | 1,028,000 | - | - | 1,842,335 | 7,673,416 |
| Investments ${ }^{(2)}$ |  |  |  |  |  |  |  |
| - Held to maturity | - | 298,168 | 533,086 | 1,477,017 | 325,500 | - | 2,633,771 |
| - Available for sale | - | - | - | - | - | 25,516 | 25,516 |
| Government securities purchased under resale agreements |  |  |  |  |  |  |  |
| - Originated debts | 1,683 | 156,732 | 254,382 | - | - | - | 412,797 |
| Loans | 393,781 | 141,834 | 515,528 | 3,105,233 | 2,587,050 | $318,155{ }^{(3)}$ | 7,061,581 |
| Net investment in leases | - | - | 5,668 | 19,964 | - | - | 25,632 |
| Other assets | - | - | - | - | - | 1,252,632 ${ }^{(4)}$ | 1,252,632 |
| Property, plant and equipment | - | - | - | - | - | 286,313 | 286,313 |
| Total assets | 3,161,316 | 2,633,963 | 2,336,664 | 4,602,214 | 2,912,550 | 3,724,951 | 19,371,658 |
| Customers' deposits | 9,452,687 | 2,266,259 | 1,867,010 | 1,081,755 | 35,086 | 1,858,916 | 16,561,713 |
| Other liabilities | - | - | - | - | - | 490,776 | 490,776 |
| Deferred taxation | - | - | - | - | - | 152,180 | 152,180 |
| Total liabilities | 9,452,687 | 2,266,259 | 1,867,010 | 1,081,755 | 35,086 | 2,501,872 | 17,204,669 |
| Total interest rate sensitivity gap | $(6,291,371)$ | 367,704 | 469,654 | 3,520,459 | 2,877,464 | - | - |
| Cumulative gap | $(6,291,371)$ | $(5,923,667)$ | $(5,454,013)$ | $(1,933,554)$ | 943,910 | - | - |
| As at 31 October 2002 |  |  |  |  |  |  |  |
| Total interest rate sensitivity gap | $(6,356,171)$ | 895,486 | 1,683,647 | 2,764,749 | 1,994,008 | - | - |
| Cumulative gap | $(6,356,171)$ | $(5,460,685)$ | $(3,777,035)$ | $(1,012,289)$ | 981,719 | - | - |

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30. Financial Risk Management (continued)
(b) Interest rate risk (continued)

|  | The Bank |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Immediately Rate Sensitive ${ }^{(1)}$ | Within 3 Months | 3 to 12 <br> Months | $\begin{aligned} & 1 \text { to } 5 \\ & \text { Years } \end{aligned}$ | Over 5 years | Non Rate Sensitive | Total |
|  | $\begin{array}{r} 2003 \\ \text { \$'000 } \end{array}$ | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2003 \\ \$ \prime 000 \end{array}$ | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2003 \\ \${ }^{\prime} 000 \end{array}$ | $\begin{array}{r} 2003 \\ \${ }^{\prime} 000 \end{array}$ | $\begin{array}{r} 2003 \\ \$ \prime 000 \end{array}$ |
| Cash resources | 2,765,852 | 2,037,229 | 1,028,000 | - | - | 1,837,258 | 7,668,339 |
| Investments ${ }^{(2)}$ |  |  |  |  |  |  |  |
| - Held to maturity | - | 298,168 | 477,419 | 1,447,452 | 325,501 | - | 2,548,540 |
| - Available for sale | - | - | - | - | - | 25,516 | 25,516 |
| Investment in subsidiaries | - | - | - | - | - | 36,745 | 36,745 |
| Government securities purchased under resale agreements |  |  |  |  |  |  |  |
| - Originated debts | 1,683 | 119,201 | 195,586 | - | - | - | 316,470 |
| Loans | 393,781 | 141,827 | 514,031 | 3,074,676 | 1,959,768 | $317,788{ }^{(3)}$ | 6,401,871 |
| Net investment in leases | - | - | 5,668 | 19,964 | - | - | 25,632 |
| Other assets | - | - | - | - | - | 1,222,020 ${ }^{(4)}$ | 1,222,020 |
| Property, plant and equipment | - | - | - | - | - | 281,617 | 281,617 |
| Total assets | 3,161,316 | 2,596,425 | 2,220,704 | 4,542,092 | 2,285,269 | 3,720,944 | 18,526,750 |
| Customers' deposits | 9,249,175 | 2,079,808 | 1,803,049 | 1,067,426 | - | 1,859,016 | 16,058,474 |
| Other liabilities | - | - | - | - | - | 424,596 | 424,596 |
| Deferred taxation | - | - | - | - | - | 136,452 | 136,452 |
| Total liabilities | 9,249,175 | 2,079,808 | 1,803,049 | 1,067,426 | - | 2,420,064 | 16,619,522 |
| Total interest rate sensitivity gap | $(6,087,859)$ | 516,617 | 417,655 | 3,474,666 | 2,285,269 | - | - |
| Cumulative gap | $(6,087,859)$ | $(5,571,242)$ | $(5,153,587)$ | $(1,678,921)$ | 606,348 | - | - |
| As at 31 October 2002 |  |  |  |  |  |  |  |
| Total interest rate sensitivity gap | $(6,122,867)$ | 1,296,043 | 1,709,427 | 2,461,774 | 1,255,951 | - | - |
| Cumulative gap | $(6,122,867)$ | $(4,826,824)$ | $(3,117,397)$ | $(655,623)$ | 600,328 | - | - |

[^0]30. Financial Risk Management (continued)
(b) Interest rate risk (continued)

Average effective yields by the earlier of the contractual re-pricing or maturity dates:

|  | The Group |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  |  |  |  |  |
|  | Immediately Rate Sensitive \% | Within 3 Months \% | 3 to 12 <br> Months \% | 1 to 5 Years \% | Over <br> 5 Years \% | Total \% |
| Cash resources | 3.88 | 13.14 | 28.78 | - | - | 11.50 |
| Investments ${ }^{(1)}$ | - | 25.46 | 20.42 | 16.00 | 16.31 | 17.75 |
| Government securities purchased under resale agreements | e 15.30 | 22.00 | 31.00 | - | - | 28.00 |
| Loans ${ }^{(2)}$ | 38.34 | 26.05 | 12.58 | 13.79 | 26.66 | 20.33 |
| Net investment in leases | - | - | 32.94 | 24.78 | - | 26.61 |
| Deposits ${ }^{(3)}$ | 4.94 | 8.95 | 9.30 | 2.40 | - | 5.91 |


|  | The Bank |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2003 |  |  |  |  |  |
|  | Immediately Rate Sensitive \% | Within <br> 3 Months $\qquad$ | 3 to 12 <br> Months \% | 1 to 5 Years \% | Over 5 Years $\%$ | $\begin{array}{r} \text { Total } \\ \% \\ \hline \end{array}$ |
| Cash resources | 3.88 | 13.14 | 28.78 | - | - | 11.50 |
| Investments ${ }^{(1)}$ <br> - held to maturity | - | 25.46 | 20.77 | 15.53 | 16.31 | 17.77 |
| Government securities purchased under resale agreements |  |  |  |  |  |  |
| - originated debts | 15.30 | 24.76 | 30.25 | - | - | 28.10 |
| Loans ${ }^{(2)}$ | 38.34 | 26.05 | 12.78 | 13.80 | 30.11 | 20.81 |
| Net investment in leases | S | - | 32.94 | 24.78 | - | 26.61 |
| Deposits ${ }^{(3)}$ | 4.75 | 8.65 | 9.17 | 2.18 | - | 5.69 |

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30. Financial Risk Management (continued)
(b) Interest rate risk (continued)

Average effective yields by the earlier of the contractual re-pricing or maturity dates:

|  | The Group |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 |  |  |  |  |  |
|  | Immediately Rate Sensitive \% | Within 3 Months \% | 3 to 12 <br> Months \% | 1 to 5 Years \% |  | Total \% |
| Cash resources | 1.80 | 12.88 | 14.90 | - | - | 10.68 |
| Investments ${ }^{(1)}$ | - | 15.00 | 16.67 | 13.01 | 11.37 | 13.29 |
| Government securities purchased under resale agreements | - | 16.98 | 15.82 | - | - | 16.57 |
| Loans ${ }^{(2)}$ | 45.85 | 19.48 | 11.71 | 14.48 | 23.50 | 18.40 |
| Net investment in leases | - | 33.36 | 32.94 | 27.40 | - | 28.05 |
| Deposits ${ }^{(3)}$ | 5.31 | 9.11 | 9.85 | 6.38 | - | 6.79 |


|  | The Bank |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 |  |  |  |  |  |
|  | Immediately Rate Sensitive \% | Within 3 Months \% | 3 to 12 <br> Months \% | 1 to 5 Years \% |  | Total \% |
| Cash resources | 1.85 | 12.88 | 14.90 | - | - | 10.73 |
| Investments ${ }^{(1)}$ | - | 13.58 | 16.93 | 11.96 | 6.72 | 12.13 |
| Government securities purchased under resale agreements | - | 14.30 | 18.15 | - | - | 15.51 |
| Loans ${ }^{(2)}$ | 45.85 | 19.51 | 11.68 | 14.45 | 26.20 | 18.52 |
| Deposits ${ }^{(3)}$ | 5.11 | 7.89 | 8.28 | 5.19 | - | 5.86 |

${ }^{(1)}$ Yields are based on book values and contractual interest rates adjusted for amortisation of premiums and discounts. Yields on tax exempt investments have not been computed on a taxable basis.
${ }^{(2)}$ Yields are based on book values, net of allowance for credit losses and contractual interest rates.
${ }^{(3)}$ Yields are based on contractual interest rates.
30. Financial Risk Management (continued)

## (c) Credit exposures

The Group and the Bank takes on exposure to credit risk which is the risk that a counterparty will be unable to pay amounts in full when due. Credit risk is inherent in traditional banking products - loans, commitments to lend and contracts to support counterparties' obligations to third parties such as letters of credit. Positions in tradeable assets such as bonds also carry credit risk.

The Group and the Bank structure the levels of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and industry segments. Such risks are monitored on a revolving basis and subject to an annual or more frequent review.

Exposure to credit risk is managed through regular analysis of the ability of the borrowers and potential borrowers to meet interest and capital repayment obligations and by changing these lending limits where appropriate. Exposure to credit risk is also managed in part by obtaining collateral and corporate and personal guarantees.

The following table summarises the credit exposure of the Group and the Bank to individuals, businesses and government by sector:

|  | The Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Loans and Leases \$'000 | Acceptances, Guarantees and Letters of Credit \$'000 | $\begin{array}{r} \text { Total } \\ 2003 \\ \$ \mathbf{\$ 0 0 0} \\ \hline \end{array}$ | $\begin{array}{r} \text { Total } \\ 2002 \\ \$ \mathbf{1} 000 \\ \hline \end{array}$ |
| Agriculture, fishing and mining | 77,995 | 3,633 | 81,628 | 74,421 |
| Construction and real estate | 1,226,712 | 92,009 | 1,318,721 | 554,579 |
| Distribution | 102,430 | 5,380 | 107,810 | 1,126,658 |
| Electricity, gas and water | 1,158,682 | 117,556 | 1,276,238 | 38,173 |
| Financial institutions | 31,853 | 6,485 | 38,338 | 8,765 |
| Government and public utilities | 837,413 | - | 837,413 | 288,136 |
| Manufacturing and production | 211,626 | 18,792 | 230,418 | 359,232 |
| Personal | 2,158,937 | 114,390 | 2,273,327 | 1,388,930 |
| Professional and other services | 677,514 | 18,491 | 696,005 | 703,598 |
| Tourism and entertainment | 8,133 | 19,741 | 27,874 | 460,579 |
| Transport, storage and communication | 725,273 | 9,205 | 734,478 | 701,227 |
| Total | 7,216,568 | 405,682 | 7,622,250 | 5,704,298 |
| Provision for losses |  |  | $(129,355)$ | $(97,499)$ |
|  |  |  | 7,492,895 | 5,606,799 |

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30. Financial Risk Management (continued)
(c) Credit exposures (continued)

|  | The Bank |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Loans and } \\ \text { Leases } \\ \$ \prime 000 \\ \hline \end{array}$ | Acceptances Guarantees and Letters of Credit \$'000 | Total 2003 \$’000 | Total 2002 <br> \$’000 |
| Agriculture, fishing and mining | 77,995 | 3,633 | 81,628 | 74,421 |
| Construction | 588,857 | 92,009 | 680,866 | 98,501 |
| Distribution | 93,707 | 5,380 | 99,087 | 1,078,065 |
| Electricity, gas and water | 1,158,682 | 117,556 | 1,276,238 | 38,173 |
| Financial institutions | 31,853 | 6,485 | 38,338 | 8,765 |
| Government and public utilities | 837,413 | - | 837,413 | 288,136 |
| Manufacturing and production | 204,381 | 18,792 | 223,173 | 350,413 |
| Personal | 2,158,937 | 114,390 | 2,273,327 | 1,388,930 |
| Professional and other services | 667,855 | 18,491 | 686,346 | 691,675 |
| Tourism and entertainment | 7,151 | 19,741 | 26,892 | 459,597 |
| Transport, storage and communication | 724,547 | 9,205 | 733,752 | 693,749 |
| Total | 6,551,378 | 405,682 | 6,957,060 | 5,170,425 |
| Provision for losses |  |  | $(123,875)$ | $(92,149)$ |
|  |  |  | 6,833,185 | 5,078,276 |

## (d) Foreign exchange risk

The Group recognises foreign currency risk on transactions that are denominated in a currency other than the Jamaican dollar. The main currencies giving rise to this risk are the United States dollar, the Canadian dollar and the British Pound Sterling.

The Group ensures that the net exposure is kept to an acceptable level by matching foreign assets with liabilities as far as possible. Net current foreign currency assets were as follows:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | '000 | '000 | '000 | '000 |
| United States dollar | 5,470 | 3,099 | 5,395 | 2,293 |
| Canadian dollar | 358 | 319 | 358 | 319 |
| Pound Sterling | 178 | 155 | 178 | 155 |

## (e) Liquidity risk

The Group and the Bank are exposed to daily calls on its available cash resources from overnight deposits, current accounts, maturing deposits, loan draw-downs and guarantees. The Group does not maintain cash resources to meet all of these needs as experience shows that a minimum level of reinvestment of maturing funds can be predicted with a high level of certainty.

The tables below analyse assets and liabilities of the Group and the Bank into relevant maturity groupings based on the remaining period at balance sheet date to the contractual maturity date.
30. Financial Risk Management (continued)

## (e) Liquidity risk

The matching and controlled mismatching of the maturities and interest rates of assets and liabilities are fundamental to the management of the Group and the Bank. It is unusual for banks ever to be completely matched since business transacted is often of uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of loss.

The maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest-bearing liabilities as they mature, are important factors in assessing the liquidity of the Group and the Bank and its exposure to changes in interest rates and exchange rates.

|  | The Group |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Up to 1 Month | 1 to 3 Months | 3 to 12 Months | $\begin{aligned} & 1 \text { to } 5 \\ & \text { Years } \end{aligned}$ | Over 5 Years | No specific Maturity | Total |
|  | 2003 | 2003 | 2003 | 2003 | 2003 | 2003 | 2003 |
|  | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
|  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| - Held to maturity | - | 298,168 | 533,086 | 1,477,017 | 325,500 | - | 2,633,771 |
| - Available for sale | - | - | - | - | - | 25,516 | 25,516 |
| Government securities purchased under |  |  |  |  |  |  |  |
|  | 1,683 | 156,732 | 254,382 | - | - | - | 412,797 |
| Loans | 393,781 | 141,834 | 515,528 | 3,105,233 | 2,587,050 | 318,155 | 7,061,581 |
| Net investment in |  |  |  |  |  |  |  |
| Other assets | - | - | - | - | - | 1,252,632 | 1,252,632 |
| Property, plant <br> and equipment $\quad-\quad$ - $\quad-\quad$ - $\quad-\quad 286,313 \quad 286,313$ |  |  |  |  |  |  |  |
| Total assets | 3,161,316 | 2,633,963 | 2,336,664 | 4,602,214 | 2,912,550 | 3,724,951 | 19,371,658 |
| Customers' deposits | 9,452,687 | 2,266,259 | 1,867,010 | 1,081,093 | 35,748 | 1,858,916 | 16,561,713 |
| Other liabilities | - | - | - | - | - | 490,776 | 490,776 |
| Deferred taxation | - | - | - | - | - | 152,180 | 152,180 |
| Total liabilities | 9,452,687 | 2,266,259 | 1,867,010 | 1,081,093 | 35,748 | 2,501,872 | 17,204,669 |
| Net liquidity gap | $(6,291,371)$ | 367,704 | 469,654 | 3,521,121 | 2,876,802 | 1,223,079 | 2,166,989 |
| As at 31 October 2002 |  |  |  |  |  |  |  |
| Total Assets | 1,876,007 | 4,040,484 | 3,428,493 | 3,773,147 | 1,994,008 | 2,762,378 | 17,874,517 |
| Total Liabilities | $(8,232,178)$ | $(3,144,998)$ | $(1,744,846)$ | $(1,008,398)$ | - | $(2,060,638)$ | $(16,191,058)$ |
| Net liquidity gap | $(6,356,171)$ | 895,486 | 1,683,647 | 2,764,749 | 1,994,008 | 701,740 | 1,683,459 |

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30. Financial Risk Management (continued)
(e) Liquidity risk (continued)

|  | The Bank |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Up to <br> 1 Month | $1 \text { to } 3$ Months | 3 to 12 <br> Months | 1 to 5 Years | Over 5 Years | No specific Maturity | Total |
|  | 2003 | 2003 | 2003 | 2003 | 2003 | 2003 | 2003 |
|  | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Cash resources | 2,765,852 | 2,037,229 | 1,028,000 | - | - | 1,837,258 | 7,668,339 |
| Investments |  |  |  |  |  |  |  |
| - Held to maturity | - | 298,168 | 477,419 | 1,447,452 | 325,501 | - | 2,548,540 |
| - Available for sale | - | - | - | - | - | 25,516 | 25,516 |
| Investment in subsidiary | - | - | - | - | - | 36,745 | 36,745 |
| Govemment securities <br> purchased under <br> resale agreements |  |  |  |  |  |  |  |
| - Originated debts | 1,683 | 119,201 | 195,586 | - | - | - | 316,470 |
| Loans | 393,781 | 141,827 | 514,031 | 3,074,676 | 1,959,768 | 317,788 | 6,401,871 |
| Net investment in leases | - | - | 5,668 | 19,964 | - | - | 25,632 |
| Other assets | - | - | - | - | - | 1,222,020 | 1,222,020 |
| Property, plant and equipment | - | - | - | - | - | 281,617 | 281,617 |
| Total assets | 3,161,316 | 2,596,425 | 2,220,704 | 4,542,092 | 2,285,269 | 3,720,944 | 18,526,750 |
| Customers' deposits | 9,249,175 | 2,079,808 | 1,803,049 | 1,067,426 | - | 1,859,016 | 16,058,474 |
| Other liabilities | - | - | - | - | - | 424,596 | 424,596 |
| Deferred taxation | - | - | - | - | - | 136,452 | 136,452 |
| Total liabilities | 9,249,175 | 2,079,808 | 1,803,049 | 1,067,426 | - | 2,420,064 | 16,619,522 |
| Net liquidity gap | $(6,087,859)$ | 516,617 | 417,655 | 3,474,666 | 2,285,269 | 1,300,880 | 1,907,228 |
| As at 31 October 2002 |  |  |  |  |  |  |  |
| Total Assets | 1,849,888 | 3,197,253 | 2,822,890 | 3,291,552 | 1,255,951 | 2,427,471 | 14,845,005 |
| Total Liabilities | $(7,972,755)$ | $(1,901,210)$ | $(1,113,463)$ | $(829,778)$ | - | $(1,926,203)$ | $(13,743,409)$ |
| Net liquidity gap | $(6,122,867)$ | 1,296,043 | 1,709,427 | 2,461,774 | 1,255,951 | 501,268 | 1,101,596 |

(f) Market risk

Market risk is the risk that the value of the financial instrument will fluctuate as a result of changes in market prices whether those changes are caused by factors specific to the individual security, its issuer or factors affecting all securities traded in the market. The Group and the Bank manages its risk through the Assets and Liabilities Committee which carries out extensive research and monitors the price movement of securities on the local and international market.

## (g) Cash flow risk

Cash flow risk is the risk that future cash flows associated with a monetary financial instrument will fluctuate in amount.

The Group and the Bank manages this risk by ensuring, as far as possible, that financial assets and liabilities are matched to mitigate any significant adverse cash flows.

## 31. Related Party Transactions

In the ordinary course of business, the Group provides to its connected persons normal banking services on terms similar to those offered to persons not connected to the Group.

Transactions with connected parties are as follows:

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Transactions and balances with |  |  |  |  |
| FirstCaribbean International |  |  |  |  |
| Bank Limited: |  |  |  |  |
| Management fees paid | 125,810 | 107,236 | 91,861 | 78,300 |
| Dividend paid | 15,834 | - | 15,834 | - |
| Net (payable)/receivable balance | $(91,582)$ | 23,309 | $(71,846)$ | 23,539 |
| Transactions and balances with other FirstCaribbean entities: |  |  |  |  |
| Interest income | - | 8,781 | - | 8,781 |
| Interest expense | 16,938 | 69,309 | 23,607 | 69,309 |
| Deposits by other |  |  |  |  |
| FirstCaribbean entities | 1,406,475 | 781,200 | 1,439,116 | 636,580 |
| Due from Subsidiary | - | - | 40,000 | - |
| Transactions and balances with associated entities: |  |  |  |  |
| Due from CIBC entities | 5,800 | 5,800 | 5,800 | 5,800 |
| Deposits with CIBC entities | 205,500 | 301,240 | 205,500 | 301,240 |
| Transactions and balances with directors: |  |  |  |  |
| Loans outstanding | 27,264 | 10,292 | 6,018 | 7,634 |
| Deposits with FirstCaribbean entities | 3,527 | 2,828 | 3,527 | 2,735 |
| Interest income | 1,469 | 519 | 728 | 359 |
| Interest expense | 153 | 142 | 153 | 134 |

## 32. Fiduciary Activities

The Group provides custody, trustee, corporate administration, investment management and advisory services to third parties which involve the Group making allocation and purchase and sale decisions in relation to a wide range of financial instruments. Those assets that are held in a fiduciary capacity are not included in these financial statements. At the balance sheet date, the Group had investment custody accounts amounting to approximately J\$21,860,872,000 (2002 - J\$14,651,626,000).

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33. Commitments
i. Lease

The Bank has obligations under long-term non-cancellable leases for buildings. Future minimum lease payments for such commitments for each of the five succeeding years and thereafter are as follows:

| 2003 | 2002 |
| ---: | ---: |
| $\$ \prime 000$ | $\$ \mathbf{0 0 0}$ |

Year ending October 31:

| 2003 | - | 85,535 |
| :--- | ---: | ---: |
| 2004 | $\mathbf{9 3 , 8 1 7}$ | 93,818 |
| 2005 | $\mathbf{9 9 , 2 0 8}$ | 99,908 |
| 2006 | $\mathbf{1 0 5 , 4 1 9}$ | 105,419 |
| 2007 and thereafter | $\mathbf{4 0 2 , 9 7 2}$ | $\mathbf{4 0 2 , 9 7 4}$ |

ii. Capital

|  | $\mathbf{2 0 0 3}$ | $\mathbf{2 0 0 2}$ |
| :--- | ---: | ---: |
| Capital expenditure: | $\mathbf{\$ \prime 0 0 0}$ | $\$ \mathbf{0 0 0}$ |
| Authorised and contracted for | - | 39,060 |

iii. Other

The following table indicates the contractual amounts of the Group's off-balance sheet financial instruments that commit it to extend credit to customers.

| $\mathbf{2 0 0 3}$ | $\mathbf{2 0 0 2}$ |  |
| :--- | ---: | ---: |
| $\mathbf{\$ \prime 0 0 0}$ |  |  |
| Guarantees and banker's acceptances | $\mathbf{\$ 0 0 0}$ |  |
| Letters of credit | $\mathbf{2 4 7 , 1 7 2}$ | 243,004 |
| Commitments to extend credit: | $\mathbf{1 5 8 , 5 1 0}$ | $\mathbf{1 6 2 , 7 6 6}$ |
| Mortgages | $\mathbf{2 8 0 , 0 2 0}$ | 63,911 |
| Other loans | $\mathbf{5 7 7 , 6 0 3}$ | $\mathbf{4 7 0 , 1 8 3}$ |
|  |  | $\mathbf{1 , 2 6 3 , 3 0 5}$ |

iv. The Bank's contractual amounts of off-balance sheet instruments that commit it to extend credit to customers are as follows:

|  | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2002 \\ \$ ’ 000 \end{array}$ |
| :---: | :---: | :---: |
| Guarantees and banker's acceptances | 247,172 | 243,004 |
| Letters of credit | 158,510 | 162,766 |
| Commitments to extend credit | 577,603 | 470,183 |
|  | 983,285 | 875,953 |

## 34. Pledged Assets

Mandatory reserve deposits are held by the Bank of Jamaica in accordance with statutory requirements. These deposits are not available to finance the Group's and the Bank's day-to-day operations and are as follows:

|  | The Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Asset |  | Related Liability |  |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Statutory reserves at |  |  |  |  |
| Bank of Jamaica (Note 4) | 1,779,074 | 1,364,499 | - | - |
| Securities (see note below) | 60,000 | 25,000 | - | - |
|  | 1,839,074 | 1,389,499 | - | - |


|  | The Bank |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Asset |  | Related Liability |  |
|  | 2003 | 2002 | 2003 | 2002 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Statutory reserves at |  |  |  |  |
| Bank of Jamaica (Note 4) | 1,773,997 | 1,224,397 | - | - |
| Securities (see note below) | 60,000 | 25,000 | - | - |
|  | 1,833,997 | 1,249,397 | - | - |

The Bank of Jamaica hold as security certificate of deposit and treasury bills against possible shortfalls in the operating account.

## 35. Contingencies

The Bank and its Subsidiaries, because of the nature of their businesses, are subject to various threatened or filed legal actions. At 31 October 2003 material claims filed amounted to approximately J\$2,051,208,000 (2002 - J\$2,038,079,000). The majority of this amount relates to a specific counterclaim of approximately J\$1,988,073,000, filed by a former customer against the Bank. This counterclaim is as a result of an action brought against the former customer by the Bank for approximately $J \$ 231,818,000$. The directors have been advised that the counterclaim is totally without merit. Although the amount of the ultimate exposure, if any, cannot be determined at this time, the directors are of the opinion, based upon the advice of counsel, that the final outcome of threatened or filed suits will not have a material adverse effect on the financial position of the Group.

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## 36. Financial Effects of Adopting International Accounting Standards

The Group adopted IFRS effective 1 November 2002. Prior to that date, the financial statements of the Group and the Bank were prepared in accordance with Jamaican Generally Accepted Accounting Principles (JGAAP). The financial statements for the year ended 31 October 2002 (the immediately preceding comparative period) have been restated to reflect the financial position and results under IFRS. The financial effects of conversion from JGAAP to IFRS are set out as follows:
(i) Effect on stockholders' equity as at 1 November 2001:

|  | The Group |  |  |
| :---: | :---: | :---: | :---: |
|  | Previous JGAAP \$'000 | Effect of Transition to IFRSs $\$ \prime 000$ | $\begin{array}{r} \text { IFRS } \\ \$ ’ 000 \end{array}$ |
| ASSETS |  |  |  |
| Cash resources | 8,503,267 | - | 8,503,267 |
| Investments securities - held to maturity | 2,045,050 | - | 2,045,050 |
| Government securities purchased under resale agreements - originated loans | 1,562,388 | - | 1,562,388 |
| Loans, after allowance for impairment losses | 5,844,641 | - | 5,844,641 |
| Net investment in leases | 22,623 | - | 22,623 |
| Customers' liabilities under acceptances, guarantees and letters of credit | 419,728 | - | 419,728 |
| Other assets | 772,562 | 302,969 | 1,075,531 |
| Property, plant and equipment | 395,622 | - | 395,622 |
|  | 19,565,881 | 302,969 | 19,868,850 |

## LIABILITIES

Customers' deposits
Other liabilities
Acceptance, guarantees and

| $17,395,795$ |  | - | $17,395,795$ |
| ---: | ---: | ---: | ---: |
| 382,917 | 136,362 | 519,279 |  |
| 419,728 | - | 419,728 |  |
|  |  | 136,362 | $18,334,802$ |
|  |  |  |  |

## STOCKHOLDERS' EQUITY

Share capital
Capital reserves
Reserve fund
Retained earnings reserve
Building society reserve
Retained earnings

| 96,667 | - | 96,667 |
| ---: | ---: | ---: |
| 19,458 | - | 19,458 |
| 156,667 | - | 156,667 |
| 932,163 | - | 932,163 |
| 45,522 | - | 45,522 |
| 116,964 | 166,607 | 283,571 |
| $1,367,441$ | 166,607 | $1,534,048$ |
|  |  |  |
|  |  |  |

36. Financial Effects of Adopting International Accounting Standards (continued)
(i) Effect on stockholders' equity as at 1 November 2001:

|  | The Bank |  |  |
| :---: | :---: | :---: | :---: |
|  | Previous JGAAP \$’000 | Effect of Transition to IFRSs \$’000 | $\begin{array}{r} \text { IFRS } \\ \$ ’ 000 \end{array}$ |
| ASSETS |  |  |  |
| Cash resources | 8,226,906 | - | 8,226,906 |
| Investments securities - held-to-maturity | 1,260,231 | - | 1,260,231 |
| Government securities purchased under resale agreements - originated loans | 7,500 | - | 7,500 |
| Loans, after allowance for impairment losses | 5,392,823 | - | 5,392,823 |
| Customers' liabilities under acceptances, guarantees and letters of credit | 418,147 | - | 418,147 |
| Other assets | 658,095 | 269,520 | 927,615 |
| Property, plant and equipment | 369,323 | - | 369,323 |
|  | 16,333,025 | 269,520 | 16,602,545 |

## LIABILITIES

| Customer deposits | 14,665,044 | - | 14,665,044 |
| :---: | :---: | :---: | :---: |
| Other liabilities | 314,036 | 121,523 | 435,559 |
| Acceptances, guarantees and letters of credit, as per contra | 418,147 | - | 418,147 |
|  | 15,397,227 | 121,523 | 15,518,750 |
| STOCKHOLDERS' EQUITY |  |  |  |
| Share capital | 96,667 | - | 96,667 |
| Capital reserves | 12,833 | - | 12,833 |
| Reserve fund | 96,667 | - | 96,667 |
| Retained earnings reserve | 722,863 | - | 722,863 |
| Retained earnings | 6,768 | 147,997 | 154,765 |
|  | 935,798 | 147,997 | 1,083,795 |
|  | 16,333,025 | 269,520 | 16,602,545 |

36. Financial Effects of Adopting International Accounting Standards (continued)
(ii) Effect on stockholders' equity as at 31 October 2002:

|  | The Group |  |  |
| :---: | :---: | :---: | :---: |
|  | Previous JGAAP \$'000 | Effect of Transition to IFRSs $\${ }^{\prime} 000$ | $\begin{array}{r} \text { IFRS } \\ \$ ’ 000 \end{array}$ |
| ASSETS |  |  |  |
| Cash resources | 7,930,259 | - | 7,930,259 |
| Investments securities held-to-maturity | 2,135,521 | - | 2,135,521 |
| Government securities purchased under resale agreements - originated debt | 1,385,790 | - | 1,385,790 |
| Loans, after allowance for impairment losses | 5,159,805 | - | 5,159,805 |
| Net investment in leases | 41,223 | - | 41,223 |
| Other assets | 643,702 | 344,356 | 988,058 |
| Property, plant and equipment | 233,861 | - | 233,861 |
|  | 17,530,161 | 344,356 | 17,874,517 |

## LIABILITIES

Customer deposits Other liabilities

| $15,742,973$ | - | $15,742,973$ |
| ---: | ---: | ---: |
| 283,108 | 164,977 | 448,085 |
|  | 164,977 | $16,191,058$ |

## STOCKHOLDERS' EQUITY

| Share capital | 96,667 | - | 96,667 |
| :--- | ---: | ---: | ---: |
| Capital reserves | 19,458 | - | 19,458 |
| Reserve fund | 156,667 | - | 156,667 |
| Retained earnings reserve | 932,163 | - | 932,163 |
| Building Society reserve | 45,522 | - | 45,522 |
| Retained earnings | 253,603 | 179,379 | 432,982 |
|  | $1,504,080$ | 179,379 | $1,683,459$ |
|  | $17,530,161$ | 344,356 | $17,874,517$ |

36. Financial Effects of Adopting International Accounting Standards (continued)
(ii) Effect on stockholders' equity as at 31 October 2002 (continued):

|  | The Bank |  |  |
| :---: | :---: | :---: | :---: |
|  | Previous JGAAP $\$ \mathbf{\$ 0 0 0}$ | Effect of Transition to IFRSs \$’000 | $\begin{array}{r} \text { IFRS } \\ \$ ’ 000 \end{array}$ |
| ASSETS |  |  |  |
| Cash resources | 7,770,623 | - | 7,770,623 |
| Investments - held-to-maturity | 1,120,551 | - | 1,120,551 |
| Investment in subsidiaries | 36,745 | - | 36,745 |
| Government securities purchased under resale agreements - originated loans | 260,759 | - | 260,759 |
| Loans, after allowance for impairment losses | 4,672,505 |  | 4,672,505 |
| Other assets | 453,822 | 303,733 | 757,555 |
| Property, plant and equipment | 226,267 | - | 226,267 |
|  | 14,541,272 | 303,733 | 14,845,005 |
| LIABILITIES |  |  |  |
| Customers' deposits | 13,428,580 | - | 13,428,580 |
| Other liabilities | 171,157 | 143,672 | 314,829 |
|  | 13,599,737 | 143,672 | 13,743,409 |
| STOCKHOLDERS' EQUITY |  |  |  |
| Share capital | 96,667 | - | 96,667 |
| Capital reserves | 12,833 | - | 12,833 |
| Reserve fund | 96,667 | - | 96,667 |
| Retained earnings reserve | 722,863 | - | 722,863 |
| Retained earnings | 12,505 | 160,061 | 172,566 |
|  | 941,535 | 160,061 | 1,101,596 |
|  | 14,541,272 | 303,733 | 14,845,005 |

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36. Financial Effects of Adopting International Accounting Standards (continued)
(iii) Reconciliation of net profit for the year ended 31 October 2002:

|  | The Group |  |  |
| :---: | :---: | :---: | :---: |
|  | Previous JGAAP \$’000 | Effect of Transition to IFRSs \$'000 | $\begin{array}{r} \text { IFRS } \\ \$ ’ 000 \end{array}$ |
| Interest income | 2,210,867 | - | 2,210,867 |
| Interest expense | $(1,124,141)$ | - | $(1,124,141)$ |
| Impairment losses on loans | $(49,634)$ | - | $(49,634)$ |
| Non-Interest income and other | 481,444 | - | 481,444 |
| Net revenues | 1,518,536 | - | 1,518,536 |
| Non-interest expenses | 1,332,722 | $(19,913)$ | 1,312,809 |
| Profit before taxation | 185,814 | 19,913 | 205,727 |
| Taxation | $(29,842)$ | $(7,141)$ | $(36,983)$ |
| Net profit | 155,972 | 12,772 | 168,744 |


|  | The Bank |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Previous } \\ \text { JGAAP } \\ \$ \mathbf{\prime} 000 \end{array}$ | Effect of Transition to IFRSs \$'000 | $\begin{aligned} & \text { IFRS } \\ & \$ ’ 000 \end{aligned}$ |
| Interest income | 1,729,877 | - | 1,729,877 |
| Interest expense | $(821,308)$ | - | $(821,308)$ |
| Impairment losses on loans | $(54,052)$ | - | $(54,052)$ |
| Non-Interest income and other | 346,905 | - | 346,905 |
| Net Revenues | 1,201,422 | - | 1,201,422 |
| Non-Interest expenses | 1,192,280 | $(18,096)$ | 1,174,184 |
| Profit before taxation | 9,142 | 18,096 | 27,238 |
| Taxation | 15,928 | $(6,032)$ | 9,896 |
| Net profit | 25,070 | 12,064 | 37,134 |

Brief descriptions of each item of difference are:
(a) Provision for deferred tax is now made in full using the liability method. Deferred tax was recognised as a result of provision of pension and post-retirement benefits, which amounted to $\$ 90,078,000$ for the Group (2001- $\$ 82,938,000$ ) and $\$ 80,030,000(2001-\$ 73,998,000)$ for the Bank.
(b) Provisions for post-retirement health obligations and pension obligations, which were not required under previous Jamaican GAAP, are now made in full. These provisions are determined by independent actuaries using the Projected Unit Credit Method. The amounts recognised in the balance sheet for the Group's and the Bank's pension and post-retirement obligations based on the latest actuarial valuation were $\$ 280,531,000(2001-\$ 249,546,000)$ and $\$ 249,565,000$ (2001 $\$ 221,995,000$ ) respectively for the Group and the Bank.
(c) Companies are required to recognise outstanding vacation leave under a defined benefit plan. As a result, $\$ 11,072,000$ (2001 - $\$$ nil) and $\$ 9,474,000$ (2001 - $\$$ nil) were accrued in other liabilities for the Group and the Bank respectively.

## CONSOLIDATED STATEMENTS OF INCOME FOR THE YEAR ENDED OCTOBER 31, 2003

|  | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} \text { Restated } \\ 2002 \\ \$ \prime 000 \end{array}$ | $\begin{array}{r} 2001 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 2000 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 1999 \\ \$ ’ 000 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income Interest expense | $\begin{array}{r} 2,242,306 \\ (886,998) \end{array}$ | $\begin{gathered} 2,210,867 \\ (1,124,141) \end{gathered}$ | $\begin{gathered} 2,206,269 \\ (1,128,316) \end{gathered}$ | $\begin{gathered} 1,889,296 \\ (879,871) \end{gathered}$ | $\begin{gathered} 1,849,364 \\ (875,130) \end{gathered}$ |
| Net interest income Provision for credit losses | $\begin{array}{r} 1,355,308 \\ (14,049) \end{array}$ | $\begin{array}{r} \hline 1,086,726 \\ (49,634) \end{array}$ | $\begin{array}{r} 1,077,953 \\ (23,852) \end{array}$ | $\begin{gathered} \hline 1,009,425 \\ (116,204) \end{gathered}$ | $\begin{gathered} 974,234 \\ (76,630) \end{gathered}$ |
| Non-interest income Non-interest expenses | $\begin{gathered} 635,727 \\ (1,280,437) \end{gathered}$ | $\begin{gathered} 481,444 \\ (1,312,809) \end{gathered}$ | $\begin{gathered} 482,922 \\ (1,187,513) \end{gathered}$ | $\begin{gathered} 531,283 \\ (1,107,069) \end{gathered}$ | $\begin{gathered} 454,152 \\ (1,115,261) \end{gathered}$ |
| Net income (loss) before income taxes Exceptional Items | $\begin{array}{r} 696,549 \\ 0 \end{array}$ | $\begin{array}{r} 205,727 \\ 0 \end{array}$ | $\begin{array}{r} 349,510 \\ 0 \end{array}$ | $\begin{array}{r} 317,435 \\ 0 \end{array}$ | $\begin{gathered} 236,495 \\ (71,795) \end{gathered}$ |
| Income taxes | $(193,686)$ | $(36,983)$ | $(97,721)$ | $(88,640)$ | $(53,410)$ |
| Net income before extraordinary items and minority interests | 502,863 | 168,744 | 251,789 | 228,795 | 111,290 |
| Extraordinary items Minority interests |  |  |  |  |  |
| NET INCOME | 502,863 | 168,744 | 251,789 | 228,795 | 111,290 |

## CONDENSED CONSOLIDATED BALANCE SHEETS AS AT OCTOBER 31, 2003

|  | $\begin{array}{r} 2003 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} \text { Restated } \\ 2002 \\ \$ \prime 000 \end{array}$ | $\begin{array}{r} \text { Restated } \\ 2001 \\ \$ \prime 000 \end{array}$ | $\begin{array}{r} 2000 \\ \$ ’ 000 \end{array}$ | $\begin{array}{r} 1999 \\ \$ ’ 000 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |
| Cash Resources | 7,673,416 | 7,930,259 | 8,503,267 | 7,230,999 | 5,340,129 |
| Investments | 2,659,287 | 2,135,521 | 2,045,050 | 1,843,730 | 1,721,852 |
| Government securities purchased under resale agreements | 412,797 | 1,385,790 | 1,562,388 | 639,502 | 987,770 |
| Loans |  |  |  |  |  |
| Mortgages | 665,190 | 492,400 | 461,317 | 415,880 | 351,767 |
| Personal | 2,131,776 | 1,348,073 | 798,236 | 1,057,912 | 1,462,062 |
| Business | 4,393,100 | 3,416,581 | 4,659,180 | 3,346,888 | 2,433,723 |
| Less: Allowance for Credit Losses | $(128,485)$ | $(97,249)$ | $(74,092)$ | $(80,847)$ | $(152,316)$ |
| Net investment in leases | 25,632 | 41,223 | 22,623 | 31,512 | 39,714 |
| Fixed assets | 286,313 | 233,861 | 395,622 | 476,214 | 525,490 |
| Other assets | 1,252,632 | 988,058 | 1,075,531 | 488,979 | 381,200 |
|  | 19,371,658 | 17,874,517 | 19,449,122 | 15,450,769 | 13,091,391 |

For the year ended October 31, 2003
(expressed in thousands of Jamaican dollars)

CONDENSED CONSOLIDATED BALANCE SHEETS (continued)

|  |  |  |  |  | Restated |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 2003 | 2002 | Restated |  |  |  |
| $\$^{\prime} 000$ | $\$ \prime 000$ | 2001 | 2000 | 1999 |  |
|  | $\$ \prime 000$ | $\$ \prime 000$ | $\$^{\prime} 000$ |  |  |

## LIABILITIES AND

 SHAREHOLDERS' EQUITY| Deposits |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| $\quad$ Individuals | $7,922,289$ | $10,252,998$ | $11,042,883$ | $8,388,057$ | $8,032,995$ |
| $\quad$ Businesses and governments | $8,392,635$ | $5,247,839$ | $6,119,531$ | $5,496,198$ | $3,632,440$ |
| $\quad$ Banks | 246,789 | 242,136 | 233,381 |  |  |
| Other liabilities | 642,956 | 448,085 | 519,279 | 398,662 | 442,432 |
| Shareholders' equity |  |  |  |  |  |
| $\quad$ Share Capital | 96,667 | 96,667 | 96,667 | 96,667 | 96,667 |
| Capital Reserves | 19,458 | 19,458 | 19,458 | 19,458 | 19,458 |
| Reserve Fund | 156,667 | 156,667 | 156,667 | 156,667 | 130,163 |
| Retained Earning Reserve | 956,163 | 932,163 | 932,163 | 804,163 | 570,667 |
| Building Society Reserve | 45,522 | 45,522 | 45,522 | 45,522 | 43,430 |
| Retained Earnings | 892,512 | 432,982 | 283,571 | 45,375 | 123,139 |
|  | $19,371,658$ | $17,874,517$ | $19,449,122$ | $15,450,769$ | $13,091,391$ |

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED OCTOBER 31, 2003

|  | Restated | Restated |  |  |
| ---: | ---: | ---: | ---: | ---: |
| 2003 | 2002 | 2001 | 2000 | 1999 |
| $\$^{\prime} 000$ | $\$ \prime 000$ | $\$^{\prime} 000$ | $\$ \prime 000$ | $\$^{\prime} 000$ |

SHAREHOLDERS' EQUITY
Balance at beginning of year
Net Income (loss)
Effect of Transition to IFRS
Dividends
Balance at end of year

| $1,683,459$ | $1,534,048$ | $1,167,852$ | 983,524 | 910,901 |
| ---: | ---: | ---: | ---: | ---: |
| 502,863 | 168,744 | 251,789 | 228,795 | 111,290 |
| - | - | 166,607 | - | - |
| $(19,333)$ | $(19,333)$ | $(52,200)$ | $(44,467)$ | $(38,667)$ |
| $2,166,989$ | $1,683,459$ | $1,534,048$ | $1,167,852$ | 983,524 |
|  |  |  |  |  |
| 2003 | 2002 | 2001 | $\mathbf{2 0 0 0}$ | 1999 |
| $26.1 \%$ | $10.5 \%$ | $18.6 \%$ | $21.3 \%$ | $11.7 \%$ |
| $27.8 \%$ | $18.0 \%$ | $28.0 \%$ | $27.9 \%$ | $32.4 \%$ |

## REVENUE AND EXPENSES AS A

PERCENTAGE OF AVERAGE ASSETS

| Net interest income | $7.28 \%$ | $5.82 \%$ | $6.18 \%$ | $7.07 \%$ | $8.36 \%$ |
| :--- | :--- | :--- | :--- | :--- | ---: |
| Provision for credit losses | $0.08 \%$ | $0.27 \%$ | $0.14 \%$ | $0.81 \%$ | $0.66 \%$ |
| Non-interest income | $3.41 \%$ | $2.58 \%$ | $2.77 \%$ | $3.72 \%$ | $3.90 \%$ |
| Non-interest expenses | $6.88 \%$ | $7.03 \%$ | $6.81 \%$ | $7.76 \%$ | $9.57 \%$ |
| Income taxes | $1.04 \%$ | $0.20 \%$ | $0.56 \%$ | $0.62 \%$ | $0.46 \%$ |
| Exceptional items | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $0.00 \%$ | $-0.62 \%$ |
| Net income before |  |  |  |  |  |
| minority interests - return on assets | $2.70 \%$ | $0.90 \%$ | $1.44 \%$ | $1.60 \%$ | $0.96 \%$ |

For the year ended October 31, 2003 (expressed in thousands of Jamaican dollars)

| CREDIT QUALITY | 2003 | 2002 | 2001 | 2000 | 1999 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses |  |  |  |  |  |
| to gross impaired loans | 29.5\% | 45.7\% | 34.4\% | 21.6\% | 43.4\% |
| Gross impaired loans (\$000's) | 435,920 | 212,605 | 215,140 | 373,676 | 351,255 |
| Net impaired loans (\$000's) | 307,435 | 115,356 | 141,048 | 292,829 | 198,939 |
| Net impaired loans to total net loans | 4.3\% | 2.2\% | 2.4\% | 6.1\% | 4.8\% |
| LIQUIDITY | 2003 | 2002 | 2001 | 2000 | 1999 |
| Cash resources to total assets | 39.6\% | 44.4\% | 43.7\% | 46.8\% | 40.8\% |
| Securities to total assets | 15.9\% | 19.7\% | 18.5\% | 16.1\% | 20.7\% |
| CAPITAL AND RELATED | 2003 | 2002 | 2001 | 2000 | 1999 |
| Average common |  |  |  |  |  |
| shareholders' equity (\$000's) | 1,925,224 | 1,608,754 | 1,350,950 | 1,075,688 | 947,213 |
| Average assets (\$000's) | 18,623,088 | 18,661,820 | 17,449,946 | 14,271,080 | 11,651,560 |
| Average assets to |  |  |  |  |  |
| average common equity | 9.7 | 11.6 | 12.9 | 13.3 | 12.3 |
| PRODUCTIVITY AND RELATED |  |  |  |  |  |
| Non-interest expenses to revenue ratio | 64.3\% | 83.7\% | 76.1\% | 71.9\% | 83.1\% |
| Full-time equivalent employees | 485 | 467 | 467 | 470 | 545 |
| Number of branches | 12 | 12 | 12 | 12 | 12 |
| Number of automated banking machines | es 11 | 11 | 10 | 10 | 10 |
| COMMON SHARES | 2003 | 2002 | 2001 | 2000 | 1999 |
| Number of outstanding (000's) | 193,333 | 193,333 | 193,333 | 193,333 | 193,333 |
| Average number outstanding (000's) |  |  |  |  |  |
| basic | 193,333 | 193,333 | 193,333 | 193,333 | 193,333 |
| fully diluted | 193,333 | 193,333 | 193,333 | 193,333 | 193,333 |

## PER COMMON SHARE INFORMATION

Net income

| basic | $\$ 2.60$ | $\$ 0.87$ | $\$ 1.30$ | $\$ 1.18$ | $\$ 0.58$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| fully diluted | $\$ 2.60$ | $\$ 0.87$ | $\$ 1.30$ | $\$ 1.18$ | $\$ 0.58$ |

Price

| high |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| low |  |  |  |  |  |
| $\quad$ close | $\$ 8.00$ | $\$ 8.49$ | $\$ 7.50$ | $\$ 8.05$ | $\$ 4.10$ |
| Dividends |  |  |  |  |  |
| $\quad$ per share | $\$ 0.10$ | $\$ 0.10$ | $\$ 0.27$ | $\$ 0.23$ | $\$ 0.20$ |
| yield | $1.2 \%$ | $1.2 \%$ | $3.6 \%$ | $2.9 \%$ | $4.9 \%$ |
| $\quad$ payout ratio | $3.8 \%$ | $11.5 \%$ | $20.7 \%$ | $19.4 \%$ | $34.7 \%$ |
| Price to earnings ratio | 3.1 | 9.7 | 5.8 | 6.8 | 7.1 |
| Book value | $\$ 11.21$ | $\$ 8.71$ | $\$ 7.93$ | $\$ 6.04$ | $\$ 5.09$ |
| Price to book value | 0.3 | 1.1 | 0.7 | 1.1 | 1.4 |

I/We $\qquad$
In the parish of $\qquad$
Being a member/members of the above-named company, hereby appoint
$\qquad$ of $\qquad$
or failing him $\qquad$ of $\qquad$
as my/our proxy to vote for me/us on my/our behalf at the Annual General Meeting of the Company to be held on the 4th day of May, 2004, and at any adjournment thereof.

Signed this $\qquad$ day of $\qquad$ 2004.

Please indicate with an " X " in the spaces below how you wish your proxy to vote on the Resolutions referred to. Unless otherwise instructed, the proxy will vote as he thinks fit.

| RESOLUTION 1 |  |  |
| :---: | :--- | :--- |
| RESOLUTION 2 |  |  |
| a. R.O. Campbell |  |  |
| b. A.C. Watson |  |  |
| RESOLUTION 3 |  |  |
| RESOLUTION 4 |  |  |
| RESOLUTION 5 |  |  |

## Notes:

1. A member is entitled to appoint a proxy of his choice.
2. If the appointer is a Corporation, this form must be under its Common Seal and under the hand of an officer of the Corporation duly authorised on its behalf.
3. In the case of joint holders, the signature of any holder is sufficient, but the names of all joint holders should be stated.
4. To be valid, this form must be completed and deposited with the Secretary, FirstCaribbean International Bank (Jamaica) Limited, 23-27 Knutsford Boulevard, Kingston 5, at least 48 hours before the time appointed for the Meeting or adjourned Meeting.
5. An adhesive stamp of One Hundred Dollars (\$100.00) must be affixed to the form and cancelled by the Appointer at the time of the signing.

FIRSTCARIBBEAN
INTERNATIONAL BANK

Caribbean Pride. International Strength. Your Financial Partner.
FirstCaribbean International Bank is an Associated Company of Barclays Bank PLC and CIBC




[^0]:    ${ }^{(1)}$ This represents those financial instruments whose interest rates change concurrently with a change in the underlying interest rate basis, for example base rate loans.
    ${ }^{(2)}$ This includes financial instruments such as equity investments.
    ${ }^{(3)}$ This includes impaired loans.
    ${ }^{(4)}$ This includes non-financial instruments.

