# FirstCaribbean International Bank Limited Consolidated Financial Statements

For the quarter ended January 31, 2003 (expressed in Barbados dollars)



# Chairman's Review For the quarter ended January 31, 2003

CIBC and Barclays PLC share identical voting share interests in FirstCaribbean International Bank Limited. However, at the initial stage of the combination the value of Barclays' interest was larger than CIBC's. As a result, under International Accounting Standards the accounting treatment for the combination was determined to be that of a reverse acquisition with Barclays identified as the deemed acquirer. One of the consequences of this treatment is that the 2002 comparative financials are those of Barclays Caribbean operations alone. In order to provide a better understanding of business trends, the following commentary focuses on a prior year comparison to the combined pro-forma financial results of both Barclays Caribbean operations and CIBC WIHL.

Net income has declined by \$13.8 million year-over-year, with most of this decline attributable to \$6.7 million in integration-related expenses, and goodwill amortization of \$7.9 million, a non-cash item. If we exclude these two items, Net Income has increased by \$0.8 million or 2% and earnings per share of 3.3 cents are 0.1 cent higher than the prior year.

Net interest income has declined by \$12.7 million or 9% versus the prior year, with most of this decline attributable to reduced interest rate spreads brought about by a general decline in interest rates, particularly US rates. Partially offsetting the decline in net interest income was a \$7 million increase in non-interest income, roughly half of which was derived from one large capital markets transaction.

Non-interest expenses have declined by \$0.8 million from the prior year due to several early synergies arising from the integration, which have more than offset the impact of 2002 salary increases.

Deposits have fallen by over 10% versus the prior year with most of the decline relating to short-term deposits redeemed during the second and third quarters of fiscal 2002. The rate of decline over the first quarter of this year has fallen to only 1.6%. With the banking system currently flush with excess liquidity, the profit impact from this decline in short-term deposit balances is immaterial and in some cases produces a net positive to the bottom line.

Loan balances have fallen by 4% versus the prior year due to slowing business demand over the past

PRO-FORMA INCOME STATEMENTS (BBD'000)		
	Quarter ended	Quarter ended
	31 January 2003	31 January 2002
Net interest income	129,896	142,636
Non-interest income	59,158	52,020
Total income	189,054	194,656
Non-interest expenses	118,206	119,050
Restructuring Charges	6,691	-
Loan Loss provision	12,847	15,806
Goodwill amortisation	7,928	-
	145,671	134,856
Income before tax and minority interest	43,383	59,800
Taxes	6,969	8,597
	36,413	51,204
Minority interest	966	1,975
Net income	35,447	49,229
Average number of common shares outstanding (000's)	1,517,910	1,517,910
Earnings per share	\$ 0.023	\$ 0.032
Earnings per share (before goodwill & restructuring)	\$ 0.033	\$ 0.032
Return on equity (before goodwill)	11.5%	11.5%

Note

The pro-forma results for 2003 represent actual 3 months results of FirstCaribbean International Limited to January 31, 2003 and actual 3 months results for CIBC West Indies (Excluding Cayman Wealth) and normalised 3 months results for Barclays Caribbean Operations to January 31, 2002.

We are successfully implementing the integration program across the region, which includes re-branding and implementation of a standard technology platform over a two-year period. We will keep shareholders apprised of our progress in this work over the following quarters.

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## CONSOLIDATED BALANCE SHEET BBD'000

	Unaudited Quarter ended	Unaudited Quarter ended	Audited* Period ended
Assets	January 31, 2002	January 31, 2003	October 31, 2002
Cash balances and amounts			
due from other banks	6,213,515	6,733,064	6,745,740
Trading securities	-	415,153	432,081
Loans and advances	4,020,858	7,443,359	7,453,146
Investment securities	388,358	1,590,261	1,882,171
Property and equipment	111,671	260,116	239,848
Other assets	157,985	339,031	270,885
Goodwill		627,073	635,001
	10,892,386	17,408,057	17,658,872
Liabilities			
Total deposits	10,470,552	14,882,691	15,140,879
Other liabilities	207,411	371,927	495,378
	10,677,963	15,254,618	15,636,257
Minority interest		35,599	33,889
Equity			
Share Capital & reserves	34,376	1,861,093	1,767,426
Retained earnings & Head office account	180,047	256,747	221,300
	214,423	2,117,840	1,988,726
	10,892,386	17,408,057	17,658,872

### CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY BBD'000

Sh	are/Assigned Capital	Reserves	Due to Head Office	Retained Earnings	Total Equity
Balance at October 31, 2001	17,034	17,342	68,218	81,992	184,587
Net income for the period			10,442	6,090	16,532
Dividends				(5,378)	(5,378)
Transfers from head office			3,830		3,830
Dividends waived				14,852	14,852
Balance at January 31, 2002	17,034	17,342	82,490	97,556	214,423
Balance at October 31, 2002	2,549,524	(782,098)	-	221,300	1,988,726
Net income for the period	-			35,447	35,447
Proceeds from rights issue	88,922				88,922
Foreign currency translation		(4,304)			(4,304)
Available-for-sale investments securities - net fair value gains, net of tax	i .	9,049			9,049
Balance at January 31, 2003	2,638,446	(777,353)	-	256,747	2,117,840

CONSOLIDATED STATEMENT OF INCOME BBD'000

	Unaudited Quarter ended January 31, 2002	Unaudited Quarter ended January 31, 2003	Audited* Period ended October 31, 2002
Total interest income	126,142	194,920	394,779
Total interest expenses	(53,266)	(65,024)	(150,785)
Net interest income	72,876	129,896	243,994
Non-interest income	27,250	59,158	104,973
	100,126	189,054	348,967
Non-interest expenses	66,164	118,206	249,696
Integration costs	-	6,691	51,739
Provision for credit losses	11,584	12,847	33,841
	77,748	137,743	335,276
Operating profit	22,378	51,311	13,691
Goodwill amortisation	-	7,928	1,982
Taxation	5,846	6,969	507
	16,532	36,413	11,202
Minority interest	-	966	540
Net Income	16,532	35,447	10,662
Average number of common shares outstandin	ıg (000's)	1,517,910	744,065
Net income per common share in cents			
- basic	n/a	2.3	1.4
- diluted	n/a	2.1	1.2
- cash earnings*	n/a	3.3	8.7

 $\hbox{$^*$ Cash earnings represent earnings before goodwill amortisation and restructuring charges}\\$ 

### CONSOLIDATED STATEMENT OF CASH FLOWS BBD'000

	Quarter ended January 31, 2002	Quarter ended January 31, 2003	Period ended October 31, 2002
Net cash (used in)/from operating activities	(410,933)	154,870	(832,183)
Net cash from/(used in) financing activities	13,304	88,922	(5,554)
Net cash from/(used in) investing activities	222,749	297,619	(152,252)
Effects of exchange rate changes on cash and cash equivalents	-	(10,501)	-
Net decrease in cash and cash equivalents for the year	(174,879)	530,909	(989,989)
Cash balances acquired as a result of business combination	-	-	1,579,851
Cash and cash equivalents, beginning of year	6,388,394	4,669,697	4,079,835
Cash and cash equivalents, end of period	6,213,515	5,200,606	4,669,697

Audited \* - extracted from the Group's audited financial statements for the period to October 31, 2002

DIRECTOR DIRECTOR

DIRECTOR

FirstCaribbean International Bank is an Associated Company of Barclays Bank PLC and CIBC.