## FirstCaribbean International Bank Limited

## Consolidated Financial Statements

For the Quarter ended July 31, 2003 (expressed in Barbados dollars)

Chairman's Review
For the Quarter ended July 31, 2003

The difficult market conditions and the slackening of loan demand have resulted in a decline in the credit portfolio. Despite this, your Bank remains on target to meet its key financial and integration plan targets for 2003. The accompanying financial statements and comments are stated in Barbados dollars.

One of the consequences of the reverse accounting treatment for the combination is that the 2002 comparative financials, as presented, are those of Barclays Caribbean operations alone. We have augmented the financial presentation with a prior year comparison to the combined pro forma financial results of both Barclays Caribbean operations and CIBC WIHL. It is this comparison to which the following comments relate.

Excluding goodwill amortisation (a non-cash item) of $\$ 23.8$ million and integration-related costs of $\$ 31.4$ million, Net Income as of July is $\$ 152.1$ million. This compares to a 2002 pro forma figure of $\$ 175.2$ million which included a non-recurring gain of $\$ 16.8$ million related to the sale of ex-CIBC's holdings in Life of Barbados (LOB). Excluding the LOB item, Net Income has declined by $\$ 3.1$ million or $2 \%$.
Net interest income has declined by $\$ 31.7$ million or $8 \%$ versus the prior year, with much of the decline attributable to reduced interest rate spreads brought about by a decline in US interest rates, and a reduction in loan balances which is largely a function of significantly reduced credit demand. The decline in tax provisions is partially due to a $\$ 5.6$ million write-back from a prior year over-accrual.
Non-interest expenses have shown no increase from the prior year, principally due to expense synergies realised on combination and ongoing cost control.
We are successfully implementing the integration programme across the region, which includes re-branding and implementation of a standard technology platform over a two-year period. The programme has been thoroughly researched and planned and is currently on schedule, and we expect to establish the common technology platform in several key markets before the end of 2003. We remain confident that the synergies forecast will be achieved, and we will keep shareholders apprised of our progress.

## Mohoum <br> Michael K. Mansoor <br> Chairman

CONSOLIDATED BALANCE SHEET (BBD\$'000)

Assets
Cash, balances with Central Banks
and other banks
Trading securities
Loans and advances
Investment securities
Property and equipment
Other assets
Goodwill

| Unaudited <br> Period ended <br> July 31, 2002 | Unaudited <br> Period ended <br> July 31, 2003 | Audited* <br> Period ended <br> Oct 31, 2002 |
| ---: | ---: | ---: |
| $6,222,658$ | $6,953,204$ | $6,745,740$ |
| - | 396,154 | 432,081 |
| $3,950,042$ | $7,018,063$ | $7,453,146$ |
| 427,300 | $1,469,698$ | $1,882,171$ |
| 106,622 | 228,925 | 239,848 |
| 139,526 | 286,618 | 270,885 |
| - | 611,217 | 635,001 |
| $10,846,148$ | $16,963,879$ | $17,658,872$ |

Liabilities
Total deposits
Other liabilities

Minority interest
Equity
Share/assigned capital \& reserves
Retained earnings \& Head Office account

| $10,400,110$ | $14,408,173$ | $15,140,879$ |
| ---: | ---: | ---: |
| 188,698 | 382,452 | 495,378 |
| $10,588,808$ | $14,790,625$ | $15,636,257$ |
| - | 32,284 | 33,889 |

Audited * - extracted from the Group's audited financial statements for the period to October 31, 2002
CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (BBD\$'000)

|  | Share/Assigned Capital | Reserves | Due to Head Office | Retained Earnings | Total Equity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at October 31, 2001 | 17,034 | 17,342 | 68,218 | 81,993 | 184,587 |
| Net income for the period |  |  | 60,017 | 16,251 | 76,268 |
| Dividends |  |  |  | $(5,378)$ | $(5,378)$ |
| Transfers to head office |  |  | $(12,989)$ |  | $(12,989)$ |
| Dividends waived |  |  |  | 14,852 | 14,852 |
| Balance at July 31, 2002 | 17,034 | 17,342 | 115,246 | 107,718 | 257,340 |
| Balance at October 31, 2002 | 2,549,524 | $(782,098)$ | - | 221,300 | 1,988,726 |
| Net income for the period | - |  |  | 96,895 | 96,895 |
| Dividends |  |  |  | $(38,665)$ | $(38,665)$ |
| Proceeds from rights issue | 88,922 |  |  |  | 88,922 |
| Issue of shares in exchange for shares in Jamaica subsidiary | 8,104 |  |  |  | 8,104 |
| Foreign currency translation |  | $(11,966)$ |  |  | $(11,966)$ |
| Available-for-sale investments securities net fair value gains, net of tax |  | 8,954 |  |  | 8,954 |
| Balance at July 31, 2003 | 2,646,550 | $(785,110)$ | - | 279,530 | 2,140,970 |

Audited * - extracted from the Group's audited financial statements for the period to October 31, 2002

| PRO FORMA INCOME STATEMENTS (BBD\$'000) |  |  |
| :---: | :---: | :---: |
|  | Period Ended July 31, 2003 | Period Ended July 31, 2002 |
| Net interest income | 377,613 | 409,323 |
| Non-interest income | 171,202 | 172,371 |
| Total income | 548,815 | 581,694 |
| Non-interest expenses | 343,336 | 343,037 |
| Integration costs | 31,420 |  |
| Provision for credit losses | 37,509 | 38,247 |
|  | 412,265 | 381,284 |
| Operating profit | 136,550 | 200,410 |
| Goodwill amortisation | 23,784 |  |
| Taxation | 9,908 | 19,768 |
|  | 102,858 | 180,642 |
| Minority interest | 5,963 | 5,454 |
| Net income | 96,895 | 175,188 |
| Net income before goodwill and integration costs | 152,099 | 175,188 |
| Total loans | 7,018,063 | 7,547,040 |
| Total deposits | 14,408,173 | 16,363,532 |
| Total assets | 16,963,879 | 17,769,582 |
| Average number of common shares outstanding (000's) | 1,542,191 | 1,497,734 |
| Earnings per share | \$ 0.063 | \$ 0.117 |
| Earnings per share (before goodwill \& integration costs) | \$ 0.099 | \$ 0.117 |

## Note:

The pro forma results for 2003 represent actual 9 months results of FirstCaribbean International Bank Limited to July 31, 2003 and actual 9 months results for CIBC West Indies (Excluding Cayman Wealth) and normalised 9 months results for Barclays Caribbean Operations to July 31, 2002.

## CONSOLIDATED STATEMENT OF INCOME (BBD\$'000)

|  | Unaudited Quarter ended July 31, 2002 | Unaudited Quarter ended July 31, 2003 | Unaudited Period ended July 31, 2002 | Unaudited Period ended July 31, 2003 | $\begin{array}{r} \text { Audited }{ }^{*} \\ \text { Period ended } \\ \text { October 31, } 2002 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total interest income | 113,522 | 200,791 | 360,834 | 589,459 | 394,779 |
| Total interest expenses | $(46,888)$ | $(79,475)$ | $(148,334)$ | $(211,846)$ | $(150,785)$ |
| Net interest income | 66,634 | 121,316 | 212,500 | 377,613 | 243,994 |
| Non-interest income | 31,158 | 59,266 | 88,194 | 171,202 | 104,973 |
|  | 97,792 | 180,582 | 300,694 | 548,815 | 348,967 |
| Non-interest expenses | 55,232 | 115,045 | 182,594 | 343,336 | 249,696 |
| Integration costs | - | 11,568 | - | 31,420 | 51,739 |
| Provision for credit losses | 1,564 | 11,582 | 26,670 | 37,509 | 33,841 |
|  | 56,796 | 138,195 | 209,264 | 412,265 | 335,276 |
| Operating profit | 40,996 | 42,387 | 91,430 | 136,550 | 13,691 |
| Goodwill amortisation | - | 7,927 | - | 23,784 | 1,982 |
| Taxation | 6,621 | 407 | 15,162 | 9,908 | 507 |
|  | 34,375 | 34,053 | 76,268 | 102,858 | 11,202 |
| Minority interest | - | 3,819 | - | 5,963 | 540 |
| Net Income | 34,375 | 30,234 | 76,268 | 96,895 | 10,662 |
| Average number of common shares outstanding (000's) |  | 1,547,686 |  | 1,542,191 | 744,065 |
| Net income per common share in cents |  |  |  |  |  |
| - basic | $\mathrm{n} / \mathrm{a}$ | 2.0 | n/a | 6.3 | 1.4 |
| - diluted | $\mathrm{n} / \mathrm{a}$ | 1.8 | n/a | 5.7 | 1.2 |
| - cash earnings* | n/a | 3.2 | n/a | 9.9 | 8.7 |

* Cash earnings represent earnings before goodwill amortisation and integration costs

Audited * - extracted from the Group's audited financial statements for the period to October 31, 2002
CONSOLIDATED STATEMENT OF CASH FLOWS (BBD\$'000)
$\left.\begin{array}{lrrrr} & \begin{array}{r}\text { Unaudited } \\ \text { Quarter ended } \\ \text { July 31, 2002 }\end{array} & \begin{array}{r}\text { Unaudited } \\ \text { Quarter ended } \\ \text { July 31, 2003 }\end{array} & \begin{array}{r}\text { Audited* } \\ \text { Period ended }\end{array} \\ \text { October 31, 2002 }\end{array}\right\}$

Audited * - extracted from the Group's audited financial statements for the period to October 31, 2002

