FirstCaribbean International Bank Limited

## Consolidated Financial Statements

For the Quarter ended April 30, 2004 (expressed in US dollars)

## Chairman's Review <br> For the Quarter ended April 30, 2004 <br> 

I am pleased to advise that the Bank successully completed the technology conversion component of the integration programme in May 2004. It is a major achievement that all operating units of the Group now operate on a common technology platform, branded under the FirstCaribbean name.

Excluding goodwill amortization (a non-cash item) of $\$ 7.9$ million and integration-related costs of $\$ 7.0$ million, net income for the period was $\$ 54.9$ million. This result represents a year-over-year increase of $7 \%$. Excluding non-recurring items in 2003, the year-over-year profit increase is $13.4 \%$.

Return on equity on a cash basis was $12.9 \%$ annualized for the period and cash earnings per share was 7.2 cents, an increase of $9 \%$ over the prior year period.

The Bank's core business continued to perform well as we achieved loan growth of $\$ 153$ million from October 2003. Total expenses (excluding integration costs) amounted to $\$ 123.4$, a reduction of $\$ 3.7$ million over the comparative period. Good credit policies and strong expense management arising from the successfu integration were the drivers for the improved performance.

The Board of Directors has recommended an interim dividend of US 1.25 cents per share, payable on July 23 2004 to shareholders on record as at June 28, 2004

Customer service improvements continue apace. We also believe that the Bank is now well poised for further enhancements in its product offering and expect to be communicating some of these improvements in the forthcoming months. We thank our customers for their loyalty during a period of great change.

We expect that market conditions will continue to improve in several of our markets thereby promoting sustained growth in loan aggregates and profitability. We are pleased with the progress in our integration effort and believe that the Bank will achieve its targeted results during the remainder of the year.

Michael K. Mansoor
Chairman
CONSOLIDATED STATEMENT OF INCOME USD'000

|  | Unaudited Quarter ended April 30, 2004 | Unaudited Quarter ended April 30, 2003 | Unaudited Period ended April 30, 2004 | Unaudited Period ended April 30, 2003 | Audited <br> October 31, 2003 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total interest income Total interest expenses | $\begin{gathered} 95,100 \\ (30,196) \end{gathered}$ | $\begin{gathered} 96,874 \\ (33,674) \end{gathered}$ | $\begin{gathered} 189,849 \\ (61,307) \end{gathered}$ | $\begin{gathered} 194,334 \\ (66,186) \end{gathered}$ | $\begin{gathered} 385,436 \\ (130,218) \end{gathered}$ |
| Net interest income Non-interest income | $\begin{aligned} & 64,904 \\ & 29,612 \end{aligned}$ | $\begin{aligned} & 63,200 \\ & 26,389 \end{aligned}$ | $\begin{array}{r} 128,542 \\ 58,436 \end{array}$ | $\begin{array}{r} 128,148 \\ 55,968 \end{array}$ | $\begin{aligned} & 255,218 \\ & 114.594 \end{aligned}$ |
|  | 94,516 | 89,589 | 186,978 | 184,116 | 369,812 |
| Non-interest expenses | 58,521 | 55,043 | 116,489 | 114,145 | 227,352 |
| Integration/restructuring costs | 3,545 | 6,580 | 6,975 | 9,926 | 18,880 |
| Provision for credit losses | 1,995 | 6,540 | 6,929 | 12,963 | 19,958 |
|  | 64,061 | 68,163 | 130,393 | 137,034 | 266,190 |
| Operating profit | 30,455 | 21,426 | 56,585 | 47,082 | 103,622 |
| Goodwill amortization | 3,965 | 3,964 | 7,928 | 7,928 | 15,856 |
| Taxation | 4,797 | 1,266 | 7,046 | 4,751 | 12,816 |
| Minority interest | $\begin{array}{r} 21,693 \\ 706 \end{array}$ | $\begin{array}{r} 16,196 \\ 589 \end{array}$ | 41,611 1,587 | 34,403 1,072 | $\begin{array}{r} 74,950 \\ 3,850 \end{array}$ |
| Net Income | 20,987 | 15,607 | 40,024 | 33,331 | 71,100 |
| Average number of common shares outstanding (000's) | 1,525,131 | 1,546,621 | 1,533,360 | 1,517,910 | 1,544,097 |
| Net income per common share in cents |  |  |  |  |  |
| - basic | 1.4 | 1.0 | 2.6 | 2.2 | 4.6 |
| - diluted | 1.2 | 0.9 | 2.3 | 2.0 | 4.1 |
| - cash earnings* | 1.9 | 1.7 | 3.6 | 3.4 | 6.9 |

* Cash earnings represent earnings before goodwill amortization and integration charges

Note : audited results have been converted to US\$ at an exchange rate of US\$1 = BBD $\$ 2$

| CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY USD'000 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Share Capital | Reserves | Retained Earnings | Total Equity |
| Balance at October 31, 2002 | 1,274,762 | $(391,049)$ | 110,650 | 994,363 |
| Net income for the period | - | - | 33,331 | 33,331 |
| Proceeds from rights issue | 44,461 | (4,531) | - | 44,461 |
| Foreign currency transactions | - | $(4,531)$ | - | $(4,531)$ |
| Available-for-sale investments securities - net fair value gains | - | 4,524 | - | 4,524 |
| Balance at April 30, 2003 | 1,319,223 | $(391,055)$ | 143,981 | 1,072,148 |
| Balance at October 31, 2003 | 1,323,269 | $(374,229)$ | 162,417 | 1,111,457 |
| Net income for the period | - | - | 40,024 | 40,024 |
| Re-purchase of non-voting ordinary shares | $(25,920)$ | - | (19,081) | $(25,920)$ |
| Dividends on ordinary shares | - | - | $(19,081)$ | $(19,081)$ |
| Foreign currency transactions | - | (185) | - | (185) |
| Available-for-sale investments securities - net fair value gains | - | 46,223 | - | 46,223 |
| Balance at April 30, 2004 | 1,297,349 | $(328,192)$ | 183,360 | 1,152,518 |

Note : audited results have been converted to US\$ at an exchange rate of US\$1 = BBD $\$ 2$

CONSOLIDATED STATEMENT OF CASH FLOWS USD'000

|  | Unaudited Quarter Ended April 30, 2004 | Unaudited Quarter Ended April 30, 2003 | Audited <br> October 31, 2003 |
| :---: | :---: | :---: | :---: |
| Net cash from/(used in) operating activities | 623,918 | $(47,470)$ | $(573,101)$ |
| Net cash (used in)/from financing activities | $(45,001)$ | 44,461 | $(46,763)$ |
| Net cash (used in)/ from investing activities | $(587,740)$ | 147,249 | 205,695 |
| Net (decrease)/increase in cash and cash equivalents for the period | $(8,823)$ | 144,240 | $(414,169)$ |
| Effects of exchange rate changes on cash and cash equivalents | (374) | $(10,782)$ | $(7,075)$ |
| Cash and cash equivalents, beginning of period | 1,913,605 | 2,334,849 | 2,334,849 |
| Cash and cash equivalents, end of period | 1,904,408 | 2,468,307 | 1,913,605 |

Note : audited results have been converted to US\$ at an exchange rate of US\$1 = BBD\$2

|  | Unaudited <br> Quarter Ended <br> April 30, 2004 | Unaudited <br> Quarter Ended <br> April 30, 2003 | Audited <br> October 31, 2003 |
| :--- | ---: | ---: | ---: |
| Assets |  |  |  |
| Cash balances with Central Banks | $3,494,761$ | $3,236,369$ | $3,484,593$ |
| $\quad$ and other banks | 392,911 | 170,135 | 169,746 |
| Trading securities | $3,713,634$ | $3,620,348$ | $3,560,258$ |
| Loans and advances | $1,138,705$ | 842,453 | 774,130 |
| Investment securities | 137,719 | 12,737 | 137,197 |
| Property and equipment | 342,901 | 184,152 | 176,882 |
| Other assets | 293,346 | 309,573 | 301,274 |
| Goodwill |  |  |  |
|  | $9,513,977$ | $8,484,767$ | $8,604,080$ |

Liabilities
Total deposits
Other liabilities

Minority interest

| $7,658,499$ <br> 685,258 | $7,151,440$ <br> 242,843 | $7,256,094$ <br> 219,494 |
| ---: | ---: | ---: |
| $8,343,757$ | $7,394,283$ | $7,475,588$ |
| 17,702 | 18,336 | 17,035 |

Share capital \& reserves
Retained earnings
\(\left.$$
\begin{array}{rrr}969,157 \\
183,361\end{array}
$$ \quad \begin{array}{rrr}928,168 <br>

143,980\end{array}\right)\)| 949,040 |
| ---: |
|  |
| $1,152,417$ |

Note : audited results have been converted to US\$ at an exchange rate of US\$1 = BBD\$2
CONSOLIDATED BALANCE SHEET USD’000

Assets

Loans and advances
Investment securities
Property and equipment
Oner asse

17,702
,035

FirstCaribbean
international bank

