# FirstCaribbean International Bank Limited

### **Consolidated Financial Statements**

For the Quarter ended April 30, 2004 (expressed in US dollars)

Chairman's Review For the Quarter ended April 30, 2004

I am pleased to advise that the Bank successfully completed the technology conversion component of the integration programme in May 2004. It is a major achievement that all operating units of the Group now operate on a common technology platform, branded under the FirstCaribbean name.

Excluding goodwill amortization (a non-cash item) of \$7.9 million and integration-related costs of \$7.0 million, net income for the period was \$54.9 million. This result represents a year-over-year increase of 7%. Excluding non-recurring items in 2003, the year-over-year profit increase is 13.4%.

Return on equity on a cash basis was 12.9% annualized for the period and cash earnings per share was 7.2 cents, an increase of 9% over the prior year period.

The Bank's core business continued to perform well as we achieved loan growth of \$153 million from October 2003. Total expenses (excluding integration costs) amounted to \$123.4, a reduction of \$3.7 million over the comparative period. Good credit policies and strong expense management arising from the successful integration were the drivers for the improved performance.

The Board of Directors has recommended an interim dividend of US 1.25 cents per share, payable on July 23, 2004 to shareholders on record as at June 28, 2004.

Customer service improvements continue apace. We also believe that the Bank is now well poised for further enhancements in its product offering and expect to be communicating some of these improvements in the forthcoming months. We thank our customers for their loyalty during a period of great change.

We expect that market conditions will continue to improve in several of our markets thereby promoting sustained growth in loan aggregates and profitability. We are pleased with the progress in our integration effort and believe that the Bank will achieve its targeted results during the remainder of the year.

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Michael K. Mansoor Chairman



#### CONSOLIDATED BALANCE SHEET USD'000

	Unaudited Quarter Ended April 30, 2004	Unaudited Quarter Ended April 30, 2003	Audited October 31, 2003
Assets	,,	,	,
Cash balances with Central Banks			
and other banks	3,494,761	3,236,369	3,484,593
Trading securities	392,911	170,135	169,746
Loans and advances	3,713,634	3,620,348	3,560,258
Investment securities	1,138,705	842,453	774,130
Property and equipment	137,719	121,737	137,197
Other assets	342,901	184,152	176,882
Goodwill	293,346	309,573	301,274
	9,513,977	8,484,767	8,604,080
Liabilities	•		
Total deposits	7,658,499	7,151,440	7,256,094
Other liabilities	685,258	242,843	219,494
	8,343,757	7,394,283	7,475,588
Minority interest	17,702	18,336	17,035
Equity			
Share capital & reserves	969,157	928,168	949,040
Retained earnings	183,361	143,980	162,417
	1,152,518	1,072,148	1,111,457
	9,513,977	8,484,767	8,604,080

Note : audited results have been converted to US\$ at an exchange rate of US\$1 = BBD\$2

#### CONSOLIDATED STATEMENT OF INCOME USD'000

	Unaudited Quarter ended April 30, 2004	Unaudited Quarter ended April 30, 2003	Unaudited Period ended April 30, 2004	Unaudited Period ended April 30, 2003	Audited October 31, 2003
Total interest income	95,100	96,874	189,849	194,334	385,436
Total interest expenses	(30,196)	(33,674)	(61,307)	(66,186)	(130,218)
Net interest income	64,904	63,200	128,542	128,148	255,218
Non-interest income	29,612	26,389	58,436	55,968	114,594
	94,516	89,589	186,978	184,116	369,812
Non-interest expenses	58,521	55,043	116,489	114,145	227,352
Integration/restructuring costs	3,545	6,580	6,975	9,926	18,880
Provision for credit losses	1,995	6,540	6,929	12,963	19,958
	64,061	68,163	130,393	137,034	266,190
Operating profit	30,455	21,426	56,585	47,082	103,622
Goodwill amortization	3,965	3,964	7,928	7,928	15,856
Taxation	4,797	1,266	7,046	4,751	12,816
Minority interest	21,693	16,196	41,611	34,403	74,950
	706	589	1,587	1,072	3,850
Net Income	20,987	15,607	40,024	33,331	71,100
Average number of common shares outstanding (000's)	1,525,131	1,546,621	1,533,360	1,517,910	1,544,097
Net income per common share in cents  — basic  — diluted  — cash earnings*	1.4	1.0	2.6	2.2	4.6
	1.2	0.9	2.3	2.0	4.1
	1.9	1.7	3.6	3.4	6.9

 $<sup>^{\</sup>star}$  Cash earnings represent earnings before goodwill amortization and integration charges

Note: audited results have been converted to US\$ at an exchange rate of US\$1 = BBD\$2

### CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY USD'000

	Share Capital	Reserves	Retained Earnings	Total Equity
Balance at October 31, 2002	1,274,762	(391,049)	110,650	994,363
Net income for the period Proceeds from rights issue Foreign currency transactions Available-for-sale investments securities — net fair value gains	44,461 — —		33,331 — — —	33,331 44,461 (4,531) 4,524
Balance at April 30, 2003	1,319,223	(391,055)	143,981	1,072,148
Balance at October 31, 2003	1,323,269	(374,229)	162,417	1,111,457
Net income for the period Re-purchase of non-voting ordinary shares Dividends on ordinary shares Foreign currency transactions Available-for-sale investments securities — net fair value gains	(25,920) — — —	(185) 46,223	40,024 — (19,081) —	40,024 (25,920) (19,081) (185) 46,223
Balance at April 30, 2004	1,297,349	(328,192)	183,360	1,152,518

Note: audited results have been converted to US\$ at an exchange rate of US\$1 = BBD\$2

## CONSOLIDATED STATEMENT OF CASH FLOWS USD'000

	Unaudited Quarter Ended April 30, 2004	Unaudited Quarter Ended April 30, 2003	Audited October 31, 2003
Net cash from/(used in) operating activities	623,918	(47,470)	(573,101)
Net cash (used in)/from financing activities	(45,001)	44,461	(46,763)
Net cash (used in)/from investing activities	(587,740)	147,249	205,695
Net (decrease)/increase in cash and cash equivalents for the period	(8,823)	144,240	(414,169)
Effects of exchange rate changes on cash and cash equivalents	(374)	(10,782)	(7,075)
Cash and cash equivalents, beginning of period	1,913,605	2,334,849	2,334,849
Cash and cash equivalents, end of period	1,904,408	2,468,307	1,913,605

Note : audited results have been converted to US\$ at an exchange rate of US\$1 = BBD\$2  $\,$ 





The above information is also available at our website www.firstcaribbeanbank.com