# FirstCaribbean International Bank Limited

# **Consolidated Financial Statements**

For the nine month period ended July 31, 2012 (expressed in thousands of United States dollars)



## **CHAIRMAN'S REVIEW**

Net income for the nine months ended July 31, 2012 totaled \$47.6 million versus the same period in the prior year of \$70.8 million, a reduction of \$23.2 million mainly driven by higher loan loss expenses.

Revenues were up year on year by \$17.8 million due to increases in net interest income and operating income of \$12.9 million and \$4.9 million respectively. The increase in net interest income was driven mainly by lower deposit rates, while the increase in operating income was primarily due to the acquisitions in September 2011 of CIBC Bank and Trust Company (Cayman) Limited and CIBC Trust Company (Bahamas) Limited.

Departing expenses were up \$8.0 million against the prior year comparative mainly driven by the above-noted acquisition. Loan loss expenses which are the main contributor to the year over year decline, increased by \$44.5 million and are continuing to have a significant adverse affect on our results reflecting the stressed economic environment in our region. The Bank continues to work closely with clients to seek solutions in the best interest of all parties involved. Taxation expenses were lower by \$10.0 million due to lower earnings in taxable jurisdictions.

The Bank continues to maintain a strong foundation with Tier I and Tier I & II capital ratios at 22% and 23% respectively which are well in excess of regulatory requirements.

I thank the Board, management, staff and our customers for their loyalty and support.

Michael K. Mansoor

Chairman August 30, 2012

FORWARD-LOOKING STATEMENT DISCLOSURE.

This report may contain forward-looking statements, including statements about our financial condition, results of operations, earnings outlook, asset quality trends and profitability. Forward looking statements provide management's current expectations or forecasts of future events and, by their nature, are subject to assumptions, risks and uncertainties. Although management believes that the expectations and forecasts reflected in these forward-looking statements are reasonable, actual results could differ materially from those contained in or implied by such forward-looking statements due to a variety of factors including (1) changes in interest rates; (2) changes in threest rates; (2) changes in three more properties pressure among financial services companies; (5) changes in studies used to the variety of factors including (1) increased competitive pressure among financial services companies; (5) it is inability to successfully exect strategic intilatives designed to grow revenues and/or manage expenses; (6) consummation of significant business combinations or divestitures; (7) operational or risk management failures due to technological or orther factors; (8) heightened regulatory practices, requirements or expectations; (9) new legal obligations or restrictions or unfavourable resolution of litigation; (10) adverse capital markets conditions; (11) disruption in the economy and general business climate as a result of terrorist activities or military actions; and (12) changes in accounting or tax practices or requirements. Forward-looking statements are not guarantees of future performance and should not be reflect upon a representing management's views as of any subsequent date. We do not assume any obligation to update these forward-looking statements. For further information regarding FirstCaribbean International Bank Limited's financial and other reports that are available on the company's website at www.cibcfcib.com. company's website at www.cibcfcib.com.

### CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| Assets                                                                                                                                                                                                                                      | Unaudited<br>July 31, 2012                                                     | Unaudited<br>July 31, 2011                                                     | Audited<br>October 31, 2011                                                    |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|--------------------------------------------------------------------------------|--------------------------------------------------------------------------------|
| Cash, balances with Central Banks<br>and due from banks<br>Financial assets at fair value through profit or loss<br>Loans and advances to customers<br>Investment securities<br>Property and equipment<br>Other assets<br>Intangible assets | 2,054,404<br>19,255<br>6,869,284<br>1,670,008<br>128,531<br>218,496<br>334,905 | 1,214,897<br>37,075<br>6,632,758<br>1,603,080<br>127,207<br>154,573<br>336,358 | 2,297,559<br>27,319<br>6,591,023<br>1,716,879<br>131,256<br>128,084<br>335,624 |
| Total assets                                                                                                                                                                                                                                | 11,294,883                                                                     | 10,105,948                                                                     | 11,227,744                                                                     |
| Liabilities                                                                                                                                                                                                                                 |                                                                                |                                                                                |                                                                                |
| Customer deposits and other borrowed funds<br>Financial liabilities at fair value through profit or loss<br>Other liabilities<br>Debt securities in issue                                                                                   | 9,464,858<br>19,255<br>156,121<br>31,373                                       | 8,382,388<br>37,075<br>98,103<br>31,329                                        | 9,415,217<br>27,319<br>135,721<br>30,697                                       |
| Total liabilities                                                                                                                                                                                                                           | 9,671,607                                                                      | 8,548,895                                                                      | 9,608,954                                                                      |
| Equity attributable to equity holders<br>of the parent<br>Issued capital and reserves<br>Retained earnings                                                                                                                                  | 972,476<br>621,643<br>1,594,119                                                | 896,046<br>630,850<br>1,526,896                                                | 961,270<br>626,845<br>1,588,115                                                |
| Non-controlling interests                                                                                                                                                                                                                   | 29,157                                                                         | 30,157                                                                         | 30,675                                                                         |
| Total equity                                                                                                                                                                                                                                | 1,623,276                                                                      | 1,557,053                                                                      | 1,618,790                                                                      |
| Total liabilities and equity                                                                                                                                                                                                                | 11,294,883                                                                     | 10,105,948                                                                     | 11,227,744                                                                     |

Note: Results have been converted to US\$ at an exchange rate of US\$1 = BBD\$2

Sir Fred Gollop

Sir Allan Fields

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| Attributable to equity holders of the Parent                                                                                                                                 |                   |                              |                                      |                                       |                                               |  |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|------------------------------|--------------------------------------|---------------------------------------|-----------------------------------------------|--|
|                                                                                                                                                                              | Issued<br>Capital | Reserves                     | Retained<br>Earnings                 | Non-controlling<br>Interests          | Total<br>Equity                               |  |
| Balance at October 31, 2010                                                                                                                                                  | 1,117,349         | (234,518)                    | 660,680                              | 29,708                                | 1,573,219                                     |  |
| Total comprehensive income<br>for the period<br>Transfer to reserves<br>Equity dividends<br>Dividends of subsidiaries                                                        |                   | 4,432<br>8,783<br>—          | 68,810<br>(8,783)<br>(89,857)        | 2,060<br><br>(1,611)                  | 75,302<br>—<br>(89,857)<br>(1,611)            |  |
| Balance at July 31, 2011                                                                                                                                                     | 1,117,349         | (221,303)                    | 630,850                              | 30,157                                | 1,557,053                                     |  |
| Balance at October 31, 2011                                                                                                                                                  | 1,193,149         | (231,879)                    | 626,845                              | 30,675                                | 1,618,790                                     |  |
| Total comprehensive income<br>for the period<br>Transfer to reserves<br>Acquisition of additional interest<br>in subsidiary<br>Equity dividends<br>Dividends of subsidiaries | =<br>=            | 6,020<br>4,120<br>1,066<br>— | 45,383<br>(4,120)<br>241<br>(46,706) | 2,438<br>—<br>(2,460)<br>—<br>(1,496) | 53,841<br>—<br>(1,153)<br>(46,706)<br>(1,496) |  |
| Balance at July 31, 2012                                                                                                                                                     | 1,193,149         | (220,673)                    | 621,643                              | 29,157                                | 1,623,276                                     |  |

Note : Results have been converted to US\$ at an exchange rate of US\$1 = BBD\$2

## CONDENSED CONSOLIDATED STATEMENT OF INCOME

|                                                                                                                                        | Unaudited<br>Ouarter ended |               | Unaud<br>Nine mont | Audited<br>Year ended |                 |
|----------------------------------------------------------------------------------------------------------------------------------------|----------------------------|---------------|--------------------|-----------------------|-----------------|
|                                                                                                                                        | July 31, 2012              | July 31, 2011 | July 31, 2012      | July 31, 2011         | October 31, 201 |
| Interest and similar income                                                                                                            | 123,354                    | 123,072       | 373,401            | 375,645               | 495,566         |
| Interest and similar expense                                                                                                           | 25,497                     | 30,078        | 77,762             | 92,965                | 121,427         |
| Net interest income                                                                                                                    | 97,857                     | 92,994        | 295,639            | 282,680               | 374,139         |
| Operating income                                                                                                                       | 34,398                     | 34,680        | 105,835            | 100,968               | 133,319         |
|                                                                                                                                        | 132,255                    | 127,674       | 401,474            | 383,648               | 507,458         |
| Operating expenses                                                                                                                     | 89,448                     | 85,817        | 257,648            | 249,619               | 338,387         |
| Loan loss impairment                                                                                                                   | 25,530                     | 21,849        | 96,505             | 51,968                | 87,24           |
| Amortisation of intangible assets                                                                                                      |                            | 742           | 721                | 2,224                 | 2,96            |
|                                                                                                                                        | 114,978                    | 108,408       | 354,874            | 303,811               | 428,59          |
| Income before taxation                                                                                                                 | 17,277                     | 19,266        | 46,600             | 79,837                | 78,86           |
| Income tax (credit) / expense                                                                                                          | (872)                      | 1,590         | (997)              | 8,998                 | 5,19            |
| Net income for the period                                                                                                              | 18,149                     | 17,676        | 47,597             | 70,839                | 73,66           |
| Attributable to:                                                                                                                       |                            |               |                    |                       |                 |
| Equity holders of the parent                                                                                                           | 17,390                     | 16,999        | 45,383             | 68,810                | 70,82           |
| Non-controlling interests                                                                                                              | 759                        | 677           | 2,214              | 2,029                 | 2,83            |
|                                                                                                                                        | 18,149                     | 17,676        | 47,597             | 70,839                | 73,66           |
| Earnings per share attributable to the equity holders of the parent for the period: (expressed in cents per share) - basic and diluted | 1.1                        | 1.1           | 2.9                | 4.5                   | 4.              |

# CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

|                                                                       | Unaudited<br>Quarter ended |               | Unaudited<br>Nine months ended |               | Audited<br>Year ended |
|-----------------------------------------------------------------------|----------------------------|---------------|--------------------------------|---------------|-----------------------|
|                                                                       | July 31, 2012              | July 31, 2011 | July 31, 2012                  | July 31, 2011 | October 31, 2011      |
| Net income for the period                                             | 18,149                     | 17,676        | 47,597                         | 70,839        | 73,666                |
| Other comprehensive income: Net income / (loss) on available-for-sale | <u>.</u>                   |               |                                |               |                       |
| investment securities, net of tax                                     | 1,232                      | 8,327         | 9,862                          | 5,870         | (3,991)               |
| Exchange differences on translation of foreign operations, net of tax | (2,509)                    | (608)         | (3,618)                        | (1,407)       | (1,383)               |
| Other comprehensive (loss) /                                          |                            |               |                                |               |                       |
| income for the period, net of tax                                     | (1,277)                    | 7,719         | 6,244                          | 4,463         | (5,374)               |
| Total comprehensive income for the period, net of tax                 | 16,872                     | 25,395        | 53,841                         | 75,302        | 68,292                |
|                                                                       |                            |               |                                |               |                       |
| Attributable to:                                                      |                            |               |                                |               |                       |
| Equity holders of the parent                                          | 16,129                     | 24,666        | 51,403                         | 73,242        | 65,714                |
| Non-controlling interests                                             | 743                        | 729           | 2,438                          | 2,060         | 2,578                 |
|                                                                       | 16,872                     | 25,395        | 53,841                         | 75,302        | 68,292                |

Note: Results have been converted to US\$ at an exchange rate of US\$1 = BBD\$2

## **CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**

|                                                              | Unaudited<br>Nine months ended<br>July 31, 2012 | Unaudited<br>Nine months ended<br>July 31, 2011 | Audited<br>Year ended<br>October 31, 2011 |
|--------------------------------------------------------------|-------------------------------------------------|-------------------------------------------------|-------------------------------------------|
| Net cash from / (used in) operating activities               | 325,237                                         | 37,190                                          | (76,491)                                  |
| Net cash from investing activities                           | 96,529                                          | 23,824                                          | 1,019,483                                 |
| Net cash used in financing activities                        | (50,544)                                        | (47,452)                                        | (125,386)                                 |
| Net increase in cash and cash equivalents for the period     | 371,222                                         | 13,562                                          | 817,606                                   |
| Effect of exchange rate changes on cash and cash equivalents | (3,618)                                         | (799)                                           | (1,383)                                   |
| Cash and cash equivalents, beginning of the period           | 1,352,580                                       | 536,357                                         | 536,357                                   |
| Cash and cash equivalents, end of the period                 | 1,720,184                                       | 549,120                                         | 1,352,580                                 |

Note: Results have been converted to US\$ at an exchange rate of US\$1 = BBD\$2

# FirstCaribbean International Bank Limited

## **Consolidated Financial Statements**

For the nine month period ended July 31, 2012 (expressed in thousands of United States dollars)



### CONDENSED CONSOLIDATED SEGMENT INFORMATION

| _                                                 | Unaudited July 31, 2012 |                    |                  |                    |                       |  |
|---------------------------------------------------|-------------------------|--------------------|------------------|--------------------|-----------------------|--|
|                                                   | RB                      | CLIB               | WM               | Admin              | Total                 |  |
| External revenues<br>Revenues from other segments | 136,993<br>13,111       | 179,511<br>(6,002) | 36,005<br>35,048 | 48,965<br>(42,157) | 401,474<br>—          |  |
| Total Revenues                                    | 150,104                 | 173,509            | 71,053           | 6,808              | 401,474               |  |
| Segment Results<br>Taxation credit                | (6,473)                 | (18,207)           | 28,935<br>—      | 42,345<br>(997)    | 46,600<br>(997)       |  |
| Net income for the period                         |                         |                    |                  |                    | 47,597                |  |
| Segment Assets<br>Unallocated assets              | 2,436,541               | 4,017,018          | 328,227          | 4,141,653          | 10,923,439<br>371,444 |  |
|                                                   |                         |                    |                  |                    | 11,294,883            |  |
| Segment liabilities<br>Unallocated liabilities    | 2,820,423               | 2,191,222          | 4,068,556        | 589,764            | 9,669,965<br>1,642    |  |
| Total liabilities                                 |                         |                    |                  |                    | 9,671,607             |  |

|                                                   | Audited Oct 31, 2011 |                    |                  |                    |                       |
|---------------------------------------------------|----------------------|--------------------|------------------|--------------------|-----------------------|
|                                                   | RB                   | CLIB               | WM               | Admin              | Total                 |
| External revenues<br>Revenues from other segments | 186,276<br>22,627    | 230,031<br>(4,574) | 26,321<br>41,782 | 64,830<br>(59,835) | 507,458               |
| Total Revenues                                    | 208,903              | 225,457            | 68,103           | 4,995              | 507,458               |
| Segment Results<br>Taxation expense               | 3,321                | (2,726)            | 31,168           | 47,101<br>5,198    | 78,864<br>5,198       |
| Net income for the year                           |                      |                    |                  |                    | 73,666                |
| Segment assets<br>Unallocated assets              | 2,497,721            | 3,847,209          | 352,721          | 4,161,543          | 10,859,194<br>368,550 |
| Total assets                                      |                      |                    |                  |                    | 11,227,744            |
| Segment liabilities<br>Unallocated liabilities    | 3,772,448            | 2,319,695          | 2,909,631        | 599,939            | 9,601,713<br>7,241    |
| Total liabilities                                 |                      |                    |                  |                    | 9,608,954             |

|                                                   | Unaudited July 31, 2011 |                    |                  |                    |                      |
|---------------------------------------------------|-------------------------|--------------------|------------------|--------------------|----------------------|
|                                                   | RB                      | CLIB               | WM               | Admin              | <b>Tot</b> al        |
| External revenues<br>Revenues from other segments | 136,440<br>18,617       | 178,549<br>(4,956) | 18,906<br>31,522 | 49,753<br>(45,183) | 383,648              |
| Total Revenues                                    | 155,057                 | 173,593            | 50,428           | 4,570              | 383,648              |
| Segment Results<br>Taxation expense               | 7,799                   | 13,609             | 24,184           | 34,245<br>8,998    | 79,837<br>8,998      |
| Net income for the period                         |                         |                    |                  |                    | 70,839               |
| Segment Assets<br>Unallocated assets              | 2,493,439               | 3,924,851          | 350,911          | 2,972,122          | 9,741,323<br>364,625 |
|                                                   |                         |                    |                  |                    | 10,105,948           |
| Segment liabilities<br>Unallocated liabilities    | 2,835,855               | 2,366,676          | 2,639,559        | 697,602            | 8,539,692<br>9,203   |
| Total liabilities                                 |                         |                    |                  |                    | 8,548,895            |

#### Notes:

1) The Group implemented a new organizational structure with effect from January 1, 2012 which introduced a new business segment, Wealth Management ("WM"). The Group's operations are now organized into three business segments, Retail Banking ("RB"), Corporate Lending and Investment Banking ("CLIB") and Wealth Management ("WM"), which are supported by the functional units within the Administration ("Admin") segment (which includes Treasury, Finance, HR, Technology & Operations, Risk and Other). The Administration segment results include the earnings on economical and capital charges for Treasury and the offset of the same for RB, CLIB and WM. Please refer to note 33 of the Group's Annual Report 2011 for further details.

Concurrently, the assumptions underpinning the segment allocation methodologies were updated resulting in changes to segment performance. Prior period disclosures were amended to conform to this current presentation basis.

2) The material change year on year in segment assets under Admin and segment liabilities under RB is due to the acquisition on September 30, 2011.

# NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

July 31, 2012 (expressed in United States dollars)

### Summary of significant accounting policies

The accompanying unaudited condensed consolidated financial statements of FirstCaribbean International Bank Limited (the Group) should be read in conjunction with the International Financial Reporting Standards (IFRS) consolidated financial statements and notes thereto for the year ended October 31, 2011, included in the Group's Annual Report 2011. For a description of the Group's significant accounting policies, see Note 2 of the aforementioned consolidated financial statements.

### Basis of presentation

Certain financial information, which is normally included in annual financial statements prepared in accordance with IFRS, but not required for interim reporting purposes, has been condensed or omitted. Reclassifications may be made to the prior period's financial statements to conform to the current period's presentation. These unaudited condensed consolidated financial statements reflect, in the opinion of management, all adjustments that are necessary for a fair presentation of the unaudited condensed consolidated financial statements for the interim periods presented.

The results of operations for interim periods are not necessarily indicative of results for the entire year.

In preparing these unaudited condensed consolidated financial statements, management is required to make estimates and assumptions which affect amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates.

#### Dividends

During the quarter, the interim dividends as approved by the Board of Directors in June 2012, in the amount of one point five United States cents per share (US\$0.015 cents per share) were paid.