

FirstCaribbean International Bank (Bahamas) Limited Managing Director's Review Of the Results

For the nine months ended July 31, 2016

The Bank reported net income of \$21.4 million for the third quarter of the fiscal, up \$4.2 million or 25% from the third quarter's net income of \$17.2 million a year ago. The Bank continues to deliver strong results and show profitable growth.

For the nine months ended July 31, 2016, the Bank reported a net income of \$56.5 million, up \$6.7 million or 13%, a significant improvement in performance when compared with net income of \$49.9 million for the corresponding period

Total revenue for the period was \$129.6 million, up \$1.3 million or 1% compared with the same period last year primarily due to lower funding costs and higher non-interest income. Regional economies are still recovering slowly and yet economic outlooks generally reflect marginal growth along with uneven investment activity. Operating expenses of \$67.2 million were up slightly, by \$0.5 million or 1%, compared with the same period in the prior year. The Bank continues to invest in its franchise through employee expenditures, network expansion and product and service initiatives.

Loan loss impairment expense was \$5.9 million as of the end of the third quarter, down 50% against the prior year. An improved loss experience and ongoing loan recovery activity underscore the lower loan losses. Additionally, non-productive loan balances continue to decline as significant focus is placed on further strengthening the quality of our loan portfolio. Non-productive loan balances have reduced by 28% from a year ago.

At the end of the third quarter, the Bank's Tier 1 and Total Capital ratios were 27.6% and 28.5% respectively, well in excess of applicable regulatory requirements.

During the third quarter, the Bank continued to make progress against its stated objectives of growing our business and enhancing the client experience. The product suite for the Business Banking sub-segment was expanded with the launch of a new Visa Business Debit Card. This new payment solution will provide clients with another option to manage their operations and growth within their businesses. In June, the CIBC FirstCaribbean Mobile Banking App was launched positioning FirstCaribbean International Bank as the first regional financial service provider to launch an app with extensive functionality, continuing our strategy of delivering innovative banking solutions for our customers. To date, there have been more than 20,000 downloads of the mobile app across the region.

We again wish to thank the Board, management, staff and most importantly our dients for their loyalty and continuing support.



Managing Director

FORWARD-LOOKING STATEMENT DISCLOSURE

This report may contain forward-looking statements, including statements about our financial condition, results of operations, earnings outlook, asset quality trends and profitability. Forward-looking statements provide management's current expectations or forecasts of future events and, by their nature, are subject to assumptions, risks and uncertainties. Although management believes that the expectations and forecasts reflected in these forward-looking statements are reasonable, actual results could differ materially from those contained in or implied by such forward-looking statements due to a variety of factors including: (1) changes in interest rates; (2) changes in trade, monetary or fiscal policy; (3) changes in general economic conditions, or in the condition of the local economies in which we have significant operations or assets, which could, among other things, materially impact credit quality trends and our ability to generate loans; (4) increased competitive pressure among financial services companies; (5) the inability to successfully execute strategic initiatives designed to grow revenues and/or manage expenses; (6) consummation of significant business combinations or divestitures; (7) operational or risk management failures due to technological or other factors; (8) heightened regulatory practices, requirements or expectations; (9) new legal obligations or restrictions or unfavourable resolution of litigation; (10) adverse capital markets conditions; (11) disruption in the economy and general business climate as a result of terrorist activities or military actions; and (12) changes in accounting or tax practices or requirements. Forward-looking statements are not guarantees of future performance and should not be relied upon as representing management's views as of any subsequent date. We do not assume any obligation to update these forward-looking statements. For further information regarding FirstCaribbean International Bank (Bahamas) Limited, please read FirstCaribbean International Bank (Bahamas) Limited's financial and other reports that are available on the company's website at www.cibcfcib.com.

Condensed Consolidated Statement of Financial Position B\$'000

	Unaudited	Unaudited	Audited
	July 31, 2016	July 31, 2015	Oct 31, 2015
	\$	\$	\$
Assets			
Cash, balances with The Central Bank and due from banks	444,912	661,962	495,589
Other assets	39,519	15,802	30,576
Investment securities	758,712	794,211	781,848
Loans and advances to customers	1,971,122	1,874,588	1,871,361
Property and equipment	27,048	25,936	25,328
Goodwill	72,747	72,747	72,747
Total Assets	3,314,060	3,445,246	3,277,449
Liabilities			
Customer deposits	2,578,508	2,791,423	2,585,806
Other liabilities	106,935	79,397	83,814
Total Liabilities	2,685,443	2,870,820	2,669,620
Equity			
Issued capital	477,230	477,230	477,230
Reserves	(26,659)	(33,491)	(30,602)
Retained earnings	178,046	130,687	161,201
Total Equity	628,617	574,426	607,829
Total Liabilities And Equity	3,314,060	3,445,246	3,277,449

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Director

Director

Condensed Consolidated Statement of Changes in Equity B\$'000

	Issued Capital \$	Reserves \$	Retained Earnings \$	Total \$
Balance at October 31, 2014 (Restated)*	477,230	(37,249)	114,284	554,265
Total comprehensive income for the period	-	1,559	49,858	51,417
Dividends	-	-	(31,256)	(31,256)
Transfer to Statutory Reserve Fund -				
Turks & Caicos Isands	-	2,199	(2,199)	-
Balance at July 31, 2015	477,230	(33,491)	130,687	574,426
Balance at October 31, 2015	477,230	(30,602)	161,201	607,829
Total comprehensive income for the period	-	345	56,508	56,853
Dividends	-	-	(36,065)	(36,065)
Transfer to Statutory Reserve Fund -				
Turks & Caicos Isands		3,598	(3,598)	
Balance at July 31, 2016	477,230	(26,659)	178,046	628,617

^{*}Certain amounts shown here do not correspond to the 2014 consolidated financial statements and reflect adjustments made.

Condensed Consolidated Statement of Income B\$'000

	_		_	_		
	Unaud		Unaud	Audited		
	Three Mont	hs Ended	Nine Months Ended		Year Ended	
	Jul 31, 2016	Jul 31, 2015	Jul 31, 2016	Jul 31, 2015	Oct 31, 2015	
	\$	\$	\$	\$	\$	
Total interest income	37,026	36,878	109,105	111,190	148,445	
Total interest expense	2,859	3,570	8,631	11,152	14,036	
Net interest income	34,167	33.308	100.474	100,038	134,409	
Other operating income	9,572	9,839	29,134	28,305	37,691	
Total revenue	43,739	43,147	129,608	128,343	172,100	
Operating expenses	22,654	22,326	67,168	66,709	90,953	
Loan loss impairment	(328)	3,638	5,932	11,776	14,934	
	22,326	25,964	73,100	78,485	105,887	
Net income for the period	21,413	17,183	56,508	49,858	66,213	
Weighted average number of common shares outstanding						
for the period	120,216,204	120,216,204	120,216,204	120,216,204	120,216,204	
Net earnings per share (in cents)	17.8	14.3	47.0	41.5	55.1	

Condensed Consolidated Statement of Comprehensive Income B\$'000

	Unaud Three Mont Jul 31, 2016	hs Ended	Unaudi Six Months Jul 31, 2016	Ended	Audited Year Ended Oct 31, 2015
	\$	\$	\$	\$	\$
Net income for the period	21,413	17,183	56,508	49,858	66,213
Other comprehensive income					
Net gain/(loss) on available-for-sale investment securities	345	1,183	(1,983)	1,559	(736)
Re-measurement gain of retirement benefit obligations	-	-	-	-	19,343
Other comprehensive income/(loss) for the period	345	1,183	(1,983)	1,559	18,607
Total comprehensive income for the period	21,758	18,366	54,525	51,417	84,820

Condensed Consolidated Statement of Cash Flows B\$'000

	Unaudited		Audited
	Nine Mon	Nine Months Ended	
	Jul 31, 2016	Jul 31, 2015	Oct 31, 2015
	\$	\$	\$
Net cash (used in)/from operating activities	(50,654)	162,583	(45,908)
Net cash from/(used in) investing activities	36,109	(75,113)	(23,805)
Net cash used in financing activities	(36,065)	(31,256)	(31,256)
Net (decrease)/increase in cash and cash equivalents	(50,610)	56,214	(100,969)
Cash and cash equivalents, beginning of the period	354,776	455,703	455,745
Cash and cash equivalents, end of the period	304,166	511,917	354,776

Notes to the Condensed Consolidated Financial Statements July 31, 2016

1. Summary of significant accounting policies

The accompanying unaudited condensed consolidated financial statements of FirstCaribbean International Bank (Bahamas) Limited (the Bank) should be read in conjunction with the International Financial Reporting Standards (IFRS) consolidated financial statements and notes thereto for the year ended October 31, 2015, included in the Bank's Annual Report 2015. For a description of the Bank's significant accounting policies, see Note 2 of the aforementioned consolidated financial statements.

Basis of presentation

Certain financial information, which is normally included in annual financial statements prepared in accordance with IFRS, but not required for interim reporting purposes, has been condensed or omitted. Reclassifications may be made to the prior period's financial statements to conform to the current period's presentation. These unaudited condensed consolidated financial statements reflect, in the opinion of management, all adjustments that are necessary for a fair presentation of the unaudited condensed consolidated financial statements for the interim periods presented.

The results of operations for interim periods are not necessarily indicative of results for the entire year.

In preparing these unaudited condensed consolidated financial statements, management is required to make estimates and assumptions which affect amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates.

The consolidated interim financial statements include the accounts of the following wholly owned subsidiaries:

- Sentry Insurance Brokers Ltd. (formerly FirstCaribbean Insurance Agency (Bahamas) Limited)
- FirstCaribbean International (Bahamas) Nominees Company Limited
- FirstCaribbean International Land Holdings (TCI) Limited

Dividends

An interim dividend of thirteen cents per share was approved by the Board of Directors and paid during the third quarter.



FirstCaribbean International **Bank (Bahamas) Limited**

Notes to the Condensed Consolidated Financial Statements

Condensed Consolidated Segment Information

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B\$'000		
		Unaudited
		Nine Months Ended
		I.d. 24 2040

Unaudited
Nine Months Ended
July 31, 2016
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			Unaudi	ted	
			e Month July 31, 2		
			outy 51, 1	.010	
	RR	WB	WM	Δdmin	

		Nine Months Ended July 31, 2016					
	RB	WB	WM	Admin			
rovonuos	71 530	38 996	1 9/12	17 2/10			

	Nine Months Ended July 31, 2016						
RB	WB	WM	Admin				

Total 129.608

129,608 56.508

56,508

3,241,313

3,314,060

2.685.443

2,685,443

Total

128,343

128,343

49.858

49,858

72,747

3.372.499

3,445,246

2,870,820

2,870,820

Total

172,100

172,100

66,213

66,213

3,204,702

3,277,449

2,669,620

2,669,620

72,747

72,747

	RB	WB	WM	Admin
External revenues Revenues from other segments	71,530 (13,183)	38,996 7,977	1,842 6,375	17,240 (1,169)

	KB	WB	WIVI	Admin	
External revenues Revenues from other segments	71,530 (13,183)	38,996 7,977	1,842 6,375	17,240 (1,169)	
Total revenues	58.347	46.973	8.217	16.071	

7.818

1,081,978

993.781

RR

68 306

55,806

4 011

998.067

20.853

912.818

891.769

WR

39 928

10.034

49,962

24 214

824 006

811.665 948.206

RB

95,271

80,411

7 692

1 085 617

1.026.966 895.263

The Bank's operations are organised into three business segments, Retail & Business Banking ("RB"), Wholesale Banking ("WB") and Wealth Management ("WM"), which are supported by the functional units within the Administration ("Admin") segment (which includes Treasury, Finance, Human Resources, Technology & Operations, Risk and Other). The Admin segment results include the earnings on economic capital and capital charges for Treasury and the offset of the same for RB, WB and WM. Effective November 2015, International Wealth, previously reported within the Wealth Management segment, was transitioned to Retail and Business Banking. Prior period disclosures were amended to conform to this current presentation basis. Please refer to Note 25 of the

WB

53,730

12 696

66,426

29 285

811 400

3.925

8.000

571.092

Unaudited Nine Months Ended July 31, 2015

WM

5 537

8.313

13,850

5 187

862,073

Audited Year Ended October 31, 2015

WM

2,093

8 358

10,451

5 552

3 048

593.311

84.214 1.466.212

23.912

1,238,517

228.801

Admin

14 572

(5.847)

8,725

16 446

248,876

Admin

21,006

(6.194)

14,812

23 684

1.304.637

154.080

Segment Results

Seament assets Unallocated assets

Total assets

Segment liabilities

Total liabilities

External revenues

Seament Results

Segment assets Unallocated assets

Total assets

Segment liabilities

Total liabilities

External rev

Total revenues

Segment Results

Segment assets

Total assets

Unallocated assets

Segment liabilities

Total liabilities

Net income for the period

Revenues from other segments (14,860)

Bank's 2015 Annual Report for further details.

Net income for the period

Revenues from other segments (12,500)

Net income for the period