

### FirstCaribbean International Bank (Bahamas) Limited Managing Director's Review Of the Results For the year ended October 31, 2019

For the fiscal year ended October 31, 2019, the Bank reported net income of \$94 million, up \$9 million or 11%, from last year's net income of \$85 million

The Bank's revenue rose by \$17 million from \$188 million in 2018 due primarily to higher interest earnings, lower securities losses and fee income. Operating expenses were \$107 million, up \$16 million due primarily to higher group service costs. Credit loss expense on financial assets improved despite an increase in credit loss allowances during the 4th quarter as a result of the impact of Hurricane Dorian. The Bank benefited from model enhancements and changes to assumptions due to lower probability of defaults.

The Bank's Tier 1 and Total Capital ratios remain strong at 27.7% and 27.6%, respectively. At its meeting on December 12, 2019, the Board of Directors approved an interim dividend of nine cents (\$0.09) per share, subject to regulatory approval.

On November 8, 2019, CIBC announced its intention to sell part of its shareholding in FirstCaribbean International Bank Ltd. (our Parent Company) to GNB Financial Group Limited ("GNB"), a company ultimately owned by Jaime Gilinski. This transaction remains subject to regulatory approval. On closing of the transaction, GNB will become FirstCaribbean's majority shareholder owning 66.73% of our Parent Company's shares while CIBC will retain a

This is an exciting development for FirstCaribbean. It creates a platform for the future growth of our Bank and allows us to retain and celebrate our heritage while building our future.

I wish to thank our clients, employees, shareholders and directors for their continued support and loyalty.

### Condensed Consolidated Statement of Financial Position B\$'000

| 27 000  | Unaudited<br>Oct 31, 2019 | Audited<br>Oct 31, 2018 |
|---|---------------------------|-------------------------|
| Assets  |                           |                         |
| Cash, balances with The Central Bank and due from banks | 593,474                   | 576,110                 |
| Other assets  | 48,212                    | 37,083                  |
| Investment securities                                   | 936,576                   | 782,708                 |
| Loans and advances to customers                         | 2,023,654                 | 2,001,401               |
| Property and equipment                                  | 30,593                    | 29,578                  |
| Goodwill  | 72,747                    | 72,747                  |
| Total assets  | 3,705,256                 | 3,499,627               |
| Liabilities   |                           |                         |
| Customer deposits                                       | 2,903,742                 | 2,762,770               |
| Other liabilities                                       | 77,942                    | 84,289                  |
| Total liabilities                                       | 2,981,684                 | 2,847,059               |
| Equity  |                           |                         |
| Issued capital  | 477,230                   | 477,230                 |
| Reserves  | 19,810                    | (6,627)                 |
| Retained earnings                                       | 226,532                   | 181,965                 |
| Total equity  | 723,572                   | 652,568                 |
| Total liabilities and equity                            | 3,705,256                 | 3,499,627               |



B\$'000



### Condensed Consolidated Statement of Changes in Equity

|  | Issued  |          | Retained  |           |
|--|---------|----------|-----------|-----------|
|  | Capital | Reserves | Earnings  | Total     |
| Balance at October 31, 2017              | 477,230 | (13,194) | 229.108   | 693,144   |
| Impact of adopting IFRS 9 at Nov 1, 2017 | -       | 10,108   | (23,746)  | (13,638)  |
| Restated balance at Nov 1, 2017 after    |         |          | , , ,     |           |
| adopting IFRS 9                          | 477,230 | (3,086)  | 205,362   | 679,506   |
| Net income for the year                  | -       | -        | 85,060    | 85,060    |
| Other comprehensive loss for the year    |         | (6,207)  | -         | (6,207)   |
| Total comprehensive income               | -       | (6,207)  | 85,060    | 78,853    |
| Dividends                                | -       | -        | (105,791) | (105,791) |
| Transfer to statutory reserve fund - TCI |         | 2,666    | (2,666)   |           |
| Balance at October 31, 2018              | 477,230 | (6,627)  | 181,965   | 652,568   |
|  |         |          |           |           |
| Balance at October 31, 2018              | 477,230 | (6,627)  | 181,965   | 652,568   |
| Net income for the year                  | -       | -        | 94,376    | 94,376    |
| Other comprehensive income for the year  |         | 19,908   | -         | 19,908    |
| Total comprehensive income               | -       | 19,908   | 94,376    | 114,284   |
| Dividends                                | -       | -        | (43,280)  | (43,280)  |
| Transfer to Statutory Reserve Fund - TCI |         | 6,529    | (6,529)   |           |
| Balance at October 31, 2019              | 477,230 | 19,810   | 226,532   | 723,572   |
| Dalalice at October 31, 2019             | +11,230 | 17,010   | ۷۵,532    | 163,316   |

# Condensed Consolidated Statement of Income

Net earnings per share (in cents)

| Unaudited    |   | Unaudited  | Audited  |
|--------------|---|--|--|
| Three Mo     | nths Ended  | Year Ended   | Year Ended   |
| Oct 31, 2019 | Oct 31, 2018  | Oct 31, 2019   | Oct 31, 2018   |
| 42,874       | 41,172  | 169,968  | 158,067  |
| 2,975        | 3,087   | 13,172   | 10,031   |
|              |   |  |  |
| 39,899       | 38,085  | 156,796  | 148,036  |
| 12,509       | 11,264  | 48,619   | 40,086   |
| 52,408       | 49,349  | 205,415  | 188,122  |
|              |   |  |  |
| 24,333       | 23,979  | 106,524  | 90,977   |
| 4,534        | 2,800   | 4,515  | 12,085   |
| 28,867       | 26,779  | 111,039  | 103,062  |
| 23,541       | 22,570  | 94,376   | 85,060   |
| 120,216,204  | 120,216,204   | 120,216,204  | 120,216,204  |
|              | Three Moi<br>Oct 31, 2019<br>42,874<br>2,975<br>39,899<br>12,509<br>52,408<br>24,333<br>4,534<br>28,867<br>23,541 | Three Mo⊓ths Ended   Oct 31, 2019 Oct 31, 2018   42,874 41,172   2,975 3,087   39,899 38,085   12,509 11,264   52,408 49,349   24,333 23,979   4,534 2,800   28,867 26,779   23,541 22,570 | Three Mo⊪ts Ended   Year Ended     Oct 31, 2019   Oct 31, 2018   Oct 31, 2019     42,874   41,172   169,968     2,975   3,087   13,172     39,899   38,085   156,796     12,509   11,264   48,619     52,408   49,349   205,415     24,333   23,979   106,524     4,534   2,800   4,515     28,867   26,779   111,039     23,541   22,570   94,376 |

19.6

18.8

78.5

70.8

## Condensed Consolidated Statement of Comprehensive Income

| R2,000   | Unaudited<br>Three Months Ended |              | Unaudited<br>Year Ended | Audited<br>Year Ended |
|--|---------------------------------|--------------|-------------------------|-----------------------|
|  | Oct 31, 2019                    | Oct 31, 2018 | Oct 31, 2019            | Oct 31, 2018          |
| Net income for the period                        | 23,541                          | 22,570       | 94,376                  | 85,060                |
| Other comprehensive income/(loss) to be          |                                 |              |                         |                       |
| reclassified to net income in subsequent periods |                                 |              |                         |                       |
| Net (loss)/income on debt securities at fair     |                                 |              |                         |                       |
| value through OCI                                | 1,553                           | (439)        | 10,866                  | (4,164)               |
| Other comprehensive income/(loss) not to be      |                                 |              |                         |                       |
| reclassified to net income in subsequent periods | 1,553                           | (439)        | 10,866                  | (4,164)               |
| Re-measurement income/(loss) on retirement       |                                 |              |                         |                       |
| benefit plans                                    | 9,042                           | (2,043)      | 9,042                   | (2,043)               |
| Other comprehensive income/(loss) for the period | 10,595                          | (2,482)      | 19,908                  | (6,207)               |
| Comprehensive income for the period              | 34,136                          | 20,088       | 114,284                 | 78,853                |

## Condensed Consolidated Statement of Cash Flows

| B\$'000  | Unaudited<br>Year Ended<br>Oct 31, 2019 | Audited<br>Year Ended<br>Oct 31, 2018 |
|--|---|---------------------------------------|
| Net cash from operating activities               | 185,713                                 | 194,956                               |
| Net cash from/(used in) investing activities     | (123,620)                               | 26,190                                |
| Net cash used in financing activities            | (43,280)                                | (105,791)                             |
| Net increase in cash and cash equivalents        | 18,813                                  | 115,355                               |
| Cash and cash equivalents, beginning of the year | 494,192                                 | 378,837                               |
| Cash and cash equivalents, end of the year       | 513,005                                 | 494,192                               |

### Notes to the Condensed Consolidated Financial Statements

October 31, 2019

### 1. Basis of preparation and summary of significant accounting policies

The accompanying unaudited condensed consolidated financial statements of FirstCaribbean International Bank (Bahamas) Limited (the Bank) should be read in conjunction with the International Financial Reporting Standards (IFRS) consolidated financial statements and notes thereto for the year ended October 31, 2019, included in the Bank's Annual Report to be issued on or before 28 February, 2020. For a description of the Bank's significant accounting policies, see Note 2 of the aforementioned consolidated financial statements.

Certain financial information, which is normally included in annual financial statements prepared in accordance with IFRS, but not required for interim reporting purposes, has been condensed or omitted. Reclassifications may be made to the prior period's financial statements to conform to the current period's presentation. These unaudited condensed consolidated financial statements reflect, in the opinion of management, all adjustments that are necessary for a fair presentation of the unaudited condensed consolidated financial statements for the interim periods presented.

The results of operations for interim periods are not necessarily indicative of results for the entire year.

In preparing these unaudited condensed consolidated financial statements, management is required to make  $estimates \ and \ assumptions \ which \ affect \ amounts \ reported \ in \ the \ financial \ statements \ and \ accompanying \ notes.$ Actual results could differ from these estimates.

The consolidated interim financial statements include the accounts of the following wholly owned subsidiaries:

- Sentry Insurance Brokers Ltd.
- FirstCaribbean International (Bahamas) Nominees Company Limited
- FirstCaribbean International Land Holdings (TCI) Limited

At the Board of Directors' meeting held on June 14, 2019, an interim dividend of nine cents (\$0.09) per share, amounting to \$10.8 million, was declared. Payment to shareholders was made on August 26, 2019. The consolidated unaudited financial statements as of October 31, 2019 reflect this resolution. Additionally, at the Board of Director's meeting held on September 17, 2019, a regular interim dividend of nine cents (\$0.09) per share, amounting to \$10.8 million, was declared pending regulatory approval. The consolidated unaudited financial statements as of October 31, 2019 do not reflect this resolution.

## **Condensed Consolidated Segment Information**

## B\$'000

External revenue

Internal revenue

Net interest income

Operating income

Depreciation

October 31, 2019 RBB CIB WM Admin Total 71.957 53,790 (1.304)32.353 156,796 (9,849)7,782 14,868 (12,801)62,108 61,572 13,564 19,552 156,796 26.567 18.611 4.421 (980)48,619 88,675 80,183 17,985 18,572 205,415 2,300 12 1,640 4,021 69 23.925 4.469 2.720 71,389 102,503

Unaudited Year Ended

### Operating expenses Indirect expenses 25,970 30,845 17,624 (74,439)Credit loss expense on financial assets 1,437 47 3,255 (224)4,515 Net income for the year (2.475)36.704 43.420 16,727 94,376 Total assets and liabilities by segment are as follows: Segment assets 223,411 1,635,233 543,456 1,303,156 3,705,256 Segment liabilities 1,165,744 1,232,988 544,713 38,239 2,981,684

### Audited Year Ended October 31, 2018

591,436

157,294

2,847,059

| RBB       | CIB  | WM   | Admin   | Total  |
|-----------|--|--|---|--|
| 69,490    | 51,701   | (1,204)  | 28,049  | 148,036  |
| (10,575)  | 5,483  | 11,992   | (6,900)   | -  |
| 58,915    | 57,184   | 10,788   | 21,149  | 148,036  |
| 30,027    | 10,324   | 3,674  | (3,939)   | 40,086   |
| 88,942    | 67,508   | 14,462   | 17,210  | 188,122  |
| 1,574     | 2  | 70   | 2,916   | 4,562  |
| 23,561    | 3,105  | 2,174  | 57,575  | 86,415   |
| 23,804    | 24,457   | 11,710   | (59,971)  | -  |
| 8,120     | 1,202  | 110  | 2,653   | 12,085   |
| 31,883    | 38,742   | 398  | 14,037  | 85,060   |
| 1,009,521 | 020 502  | 17.052   | 1 462 462   | 3,499,627  |
|           | 69,490<br>(10,575)<br>58,915<br>30,027<br>88,942<br>1,574<br>23,561<br>23,804<br>8,120 | 69,490 51,701<br>(10,575) 5,483<br>58,915 57,184<br>30,027 10,324<br>88,942 67,508<br>1,574 2<br>23,561 3,105<br>23,804 24,457<br>8,120 1,202<br>31,883 38,742 | 69,490 51,701 (1,204)<br>(10,575) 5,483 11,992<br>58,915 57,184 10,788<br>30,027 10,324 3,674<br>88,942 67,508 14,462<br>1,574 2 70<br>23,561 3,105 2,174<br>23,804 24,457 11,710<br>8,120 1,202 110<br>31,883 38,742 398 | 69,490   51,701   (1,204)   28,049     (10,575)   5,483   11,992   (6,900)     58,915   57,184   10,788   21,149     30,027   10,324   3,674   (3,939)     88,942   67,508   14,462   17,210     1,574   2   70   2,916     23,561   3,105   2,174   57,575     23,804   24,457   11,710   (59,971)     8,120   1,202   110   2,653     31,883   38,742   398   14,037 |

Segment liabilities

The Bank's operations are organised into four segments: Retail and Business Banking ("RBB"), Corporate and Investment Banking ("CIB") and Wealth Management ("WM"), which are supported by the functional units within the Administration ("Admin") segment (which includes Treasury, Finance, HR, Technology & Operations, Risk and Other). The Administration segment results include  $credits\ or\ capital\ charges\ for\ Treasury\ market-based\ cost\ of\ funds\ on\ assets,\ liabilities\ and\ capital;\ the\ offset\ of\ the\ same\ for\ RBB,$ CIB, and WM earnings unattributed capital remains in Administration

995,582

1,102,747